Uncovering the

Secrets

of the most successful business profiles on Google

A best-practices study of over 50,000 business profiles on Google.





A strategic marketing company focused exclusively on travel and tourism. We've worked with **hundreds** of destinations and hospitality businesses around the world to create forward-thinking content marketing solutions.

Van Den Oever Digital Marketing Specialist

2020 Grow with Google HIGH IMPACT PARTNER

Google Street View Trusted





In addition to more traditional agency services, we provide support across a wide variety of **Google Products**, to to improve exposure, conversion, quality and accuracy of information about the destination and the businesses within.





238+ Destinations in our support program

74,500+

Businesses and POI audited and analyzed

5,000+

Businesses have attended in person workshops



Over **50,000**

Google My Business listings audited and analysed globally.

More than

120

Google My Business listings directly managed by Miles across hospitality, restaurant and retail.



What do the best performing business profiles look like?



But first... What's a business profile?





🔍 All 💿 Maps 🖾 Images 📧 News ⊘ Shopping 🗄 More Settings Tools

About 151,000 results (0.91 seconds)

Business Profile in SERP

waitakinz.com *

Tourism Waitaki - Explore Oamaru & the Waitaki District

Explore Oamaru & the Waitaki in New Zealand, a region offering natural marvels, historic treasures and pure adventure in the first Geopark in New Zealand. You've visited this page 2 times. Last visit: 9/03/21

www.inspirock.com > ... > Otago Region + Oamaru *

Visit Waitaki & Oamaru Visitor Centre on your trip to Oamaru

Plan to visit Waltaki & Oamaru Visitor Centre, New Zealand. Get details of Location, limings and contact. Find the reviews and ratings to know better.

www.waitaki.govt.nz > our-council > news > Pages > Vi... =

Visitor Centre set to open - Waitaki District Council

6 Oct 2020 — A Waitaki and Oamaru Visitor Centre incorporating the Waitaki Whitestone Geopark Information Shop with district attractions promotion and ...

www.facebook.com a ... a Tourist Information Center *

Waitaki Visitor Information - Home | Facebook

Within 25 years of the first European dwelling of cabbage trees and clay being built in 1853, Öarmaru had risen to become not only the country's ninth largest

touch.facebook.com (1) Waitaki Visitor Information * Waitaki Visitor Information - Home - Facebook Touch



Waitaki & Oamaru Visitor Centre

Website Directions Save

Q.s.M.

Call

WAITAKI

3.9 * * * * 7 Google reviews

Tourist information center in Oamaru, New Zealand

Address: 1 Thames Street, Oamaru 9400, New Zealand Hours: Closed - Opens 10AM Thu -Otago anniversary day might affect these hours

Phone: +64 3-434 1656

Suggest an edit · Own this business?

Know this place? Share the latest info

Questions & answers Be the first to ask a question

Ask a question

Send

E Send to your phone

Reviews

Write a review Add a photo



The Freakybuttrue Peculiarium and Museum

Website	Directions	Save
42 ****	741 Google	reviews

Art gallery in Portland, Oregon

Museum featuring strange & creepy exhibits, artwork & merchandise (not recommended for children).

Address: 2234 NW Thurman St. Portland, OR 97210

Hours: Open - Closes 6PM -

Tickets: \$5.00 - peculiarium.com

Phone: (503) 227-3164

Suggest an edit

Events

Fri, Aug 2 8:00 PM	A Night With Ghosts
Fri, Oct 18 7:30 PM	A Night With Ghosts in Portland
Sat, Oct 26	A Night With Ghosts in Portland

View 4+ more

Know this place? Answer quick questions

Ouestions & answers Ask a question Q: Do they accept credit cards for the entrance fee?

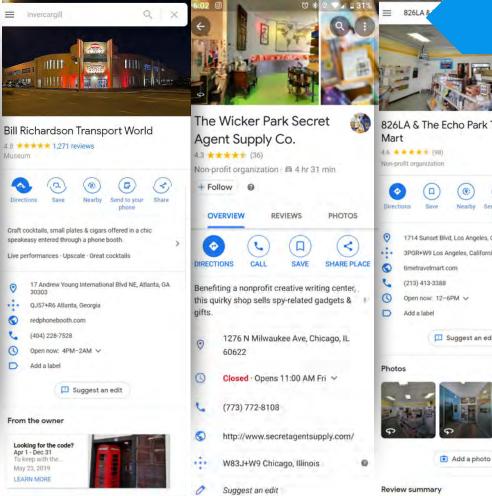
A: Yes. But why not wear an amazing costume and get in free...

See all questions (5)

Popular times @

3 PM: Usually not too busy

Thursdays 2



Business Profiles



Direc	tions Save Nearby Send to your Share
-	phone
0	1714 Sunset Blvd, Los Angeles, CA 90026
	3PGR+W9 Los Angeles, California
0	timetravelmart.com
C	(213) 413-3388
0	Open now: 12-6PM V
D	Add a label
	Suggest an edit

conver		Luxury Roor utique Hotel, Hotel	
Website	Directions	Save	
****	🔺 36 Google n	eviews	
		BOOK A ROOM	
ddress: 74 hone: (619)	Territoria e e est	Diego, CA 92101	
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🖻 Mon, Ju	129	🗇 Wed, Jul 31	ය 2
VRBO 24/7 Cu	stomer Service	Payment Protection	\$199 >

See outside

View more room rates

Hotel details

Dating from 1905, this family-run, baseball-themed boutique hotel in a Craftsman-style home in the East Village is a 12-minute walk from baseball games in Petco Park, and 2 miles from the __MORE v

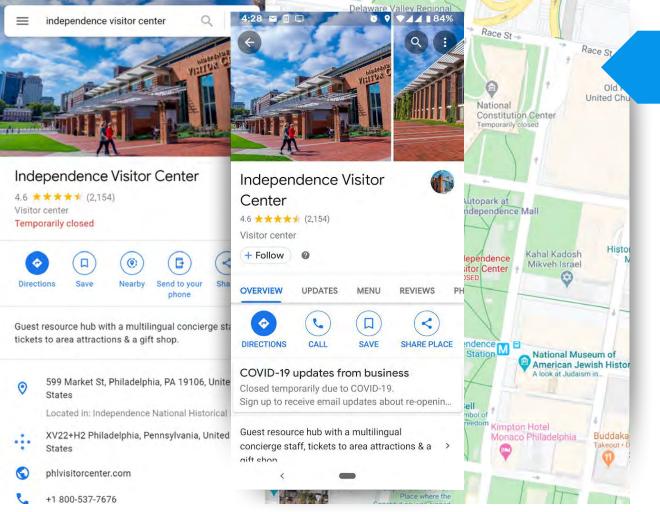
7	Free Wi-Fi	P	Free parking	đ	Accessible
*	Air-conditioned	٥	Kitchen in all	2/8	Smoke-free

View more amenities



Your business profile is the single largest source of organic (free) exposure for your business online.





Case Study

25,518,074

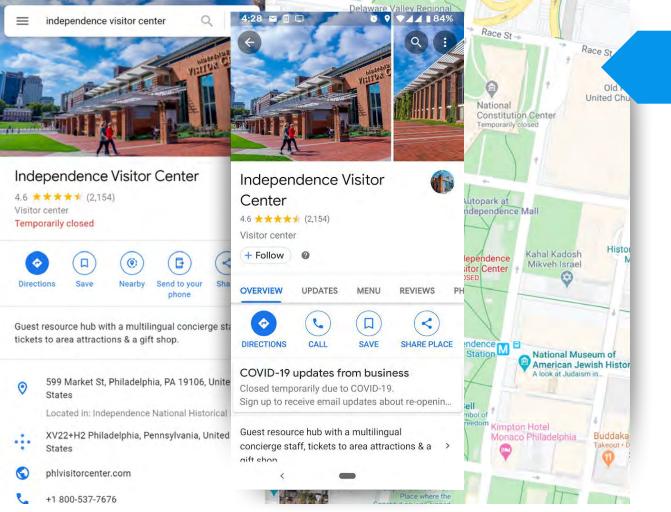
Annual Online Audience

Including:

Website visits, social media views, search exposures and maps exposures



Information provided by Nicole Woods for Independence Visitor Center Corp.



Case Study

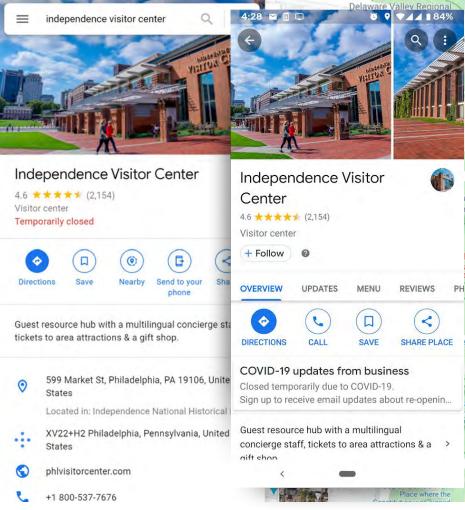
25,518,074 Annual Online Audience

22,542,336

Came from Google products and services, directly related to the business profile



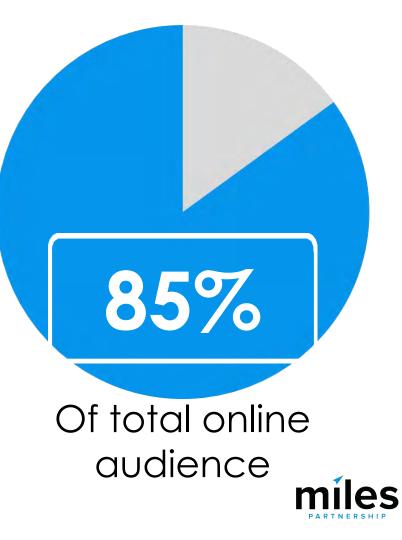
Information provided by Nicole Woods for Independence Visitor Center Corp.



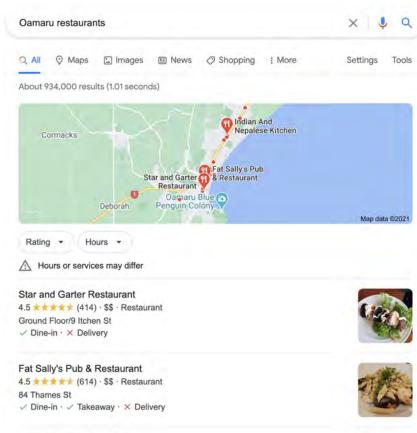
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Information provided by Nicole Woods for Independence Visitor Center Corp.



Indian And Nepalese Kitchen 4.6 ***** (123) · \$\$ · Nepalese New Zealand ✓ Dine-in · ✓ Takeaway

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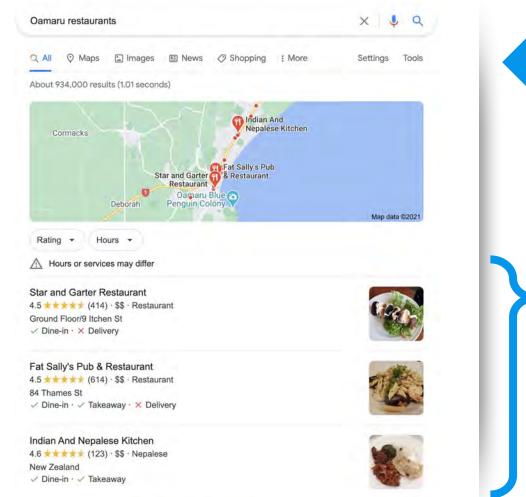




The Local Pack

Result of a search for a **keyword** + a location



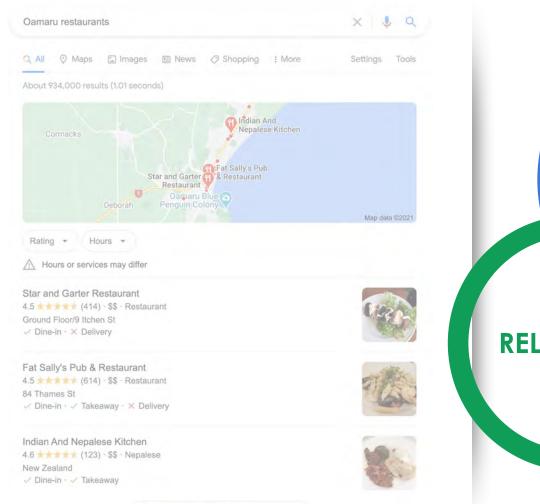


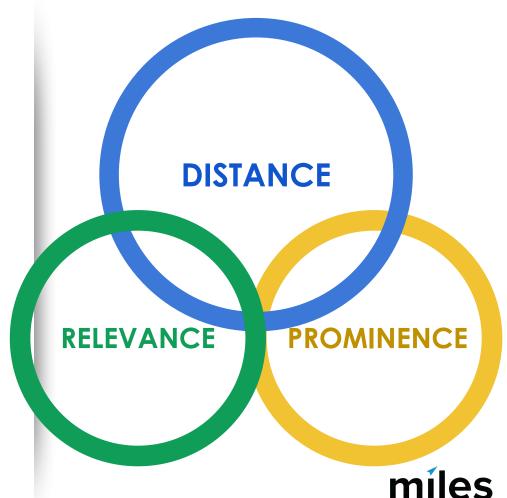
The Local Pack

But why • these three business profiles?

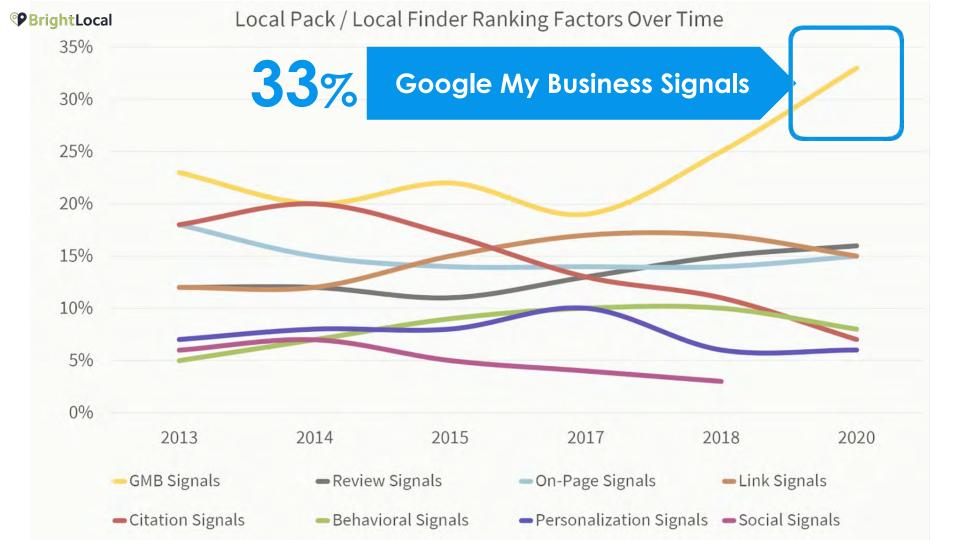


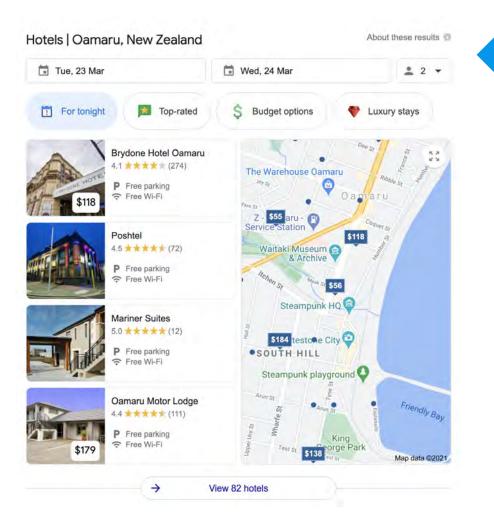
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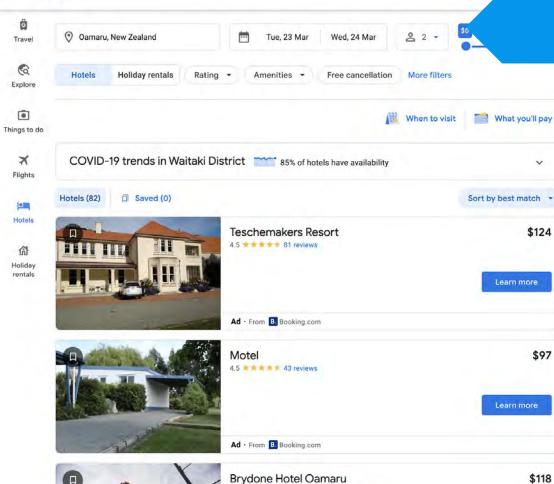


Hotel Finder

Hotel finder takes the place of the local pack when the search terms include stay, hotel, accommodation, etc.

*We've also seen tests where this layout is applied to other categories

≡ Google



274 reviews Excellent location

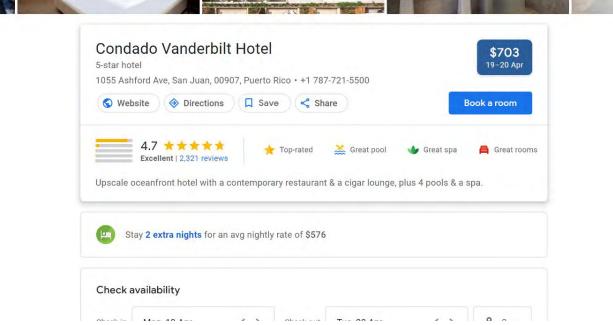
Hotel Finder

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Google Hotels Puerto Rico > San Juan > San Juan > Santurce Overview Prices Reviews Location About Photos

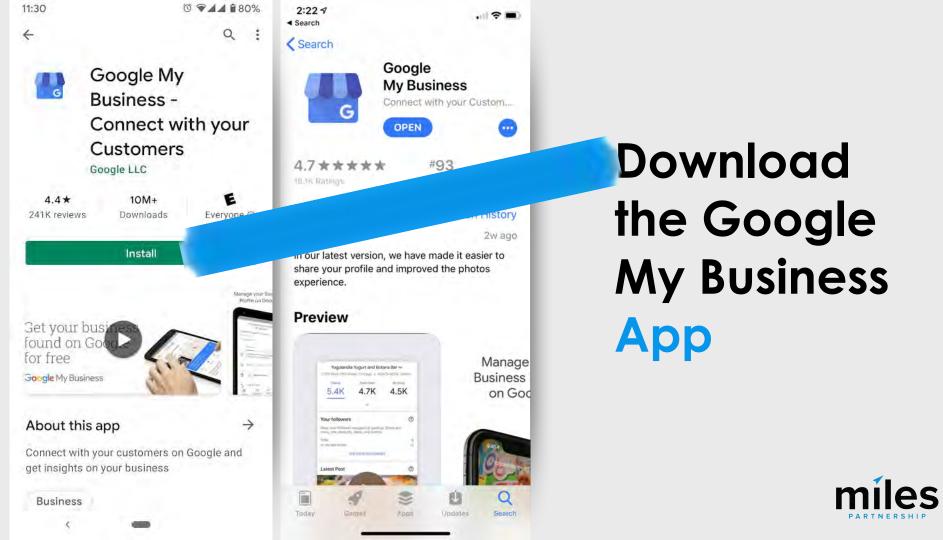


Better business profiles drive more exposure and more engagement



We want to help you **maximise exposure** and **engagement** for your business profile because it benefits everyone: **your business**, **locals**, **visitors** and **your destination**.





		Q Search businesses	III 🚱
DEAL \$357	The Sebastian - Vail 16 Vail Road Vail, Colorado 816 United States		
The Sebastian - Vail 4.7 ***** (313) 4-star hotel	Info II. Insights Reviews	Add photo	Advertise easily in minutes
OVERVIEW PRICES SERVICES REVIEWS Image: Directions Image: Call Image: Call Image: Call	Messages Photos	Stay connected during COVID-19 Let customers know about any ges to your business due to	G Hotel in Vail Q Ad - https://www.thesebastianvail.com/ The Sebastian - Vail - Independent
Polished quarters hotel offering dining	Features Vary!	9. Learn more	Hotels & Motels
Ads · Check availability (i) Check in Sun, Apr 11 Mon, Apr 12	음+ Users	Post your COVID-19 update	Getting started is simple - we walk you through every step. Set your own budget and only pay when people click your ad. Learn more
DEAL 17% less than usual	Create an ad Businesses	Preview call history BETA See recent customer calls from Google and return missed calls	Start now
		easily. Learn more	DEDEADUUNAE



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Verification and Completeness



23%

Of the 50,000 listings audited, 23% were **unverified**, and (therefore) unmanaged.

But less than 1% of top performing listings are unverified.

<1%





Queens Park, Invercargill 4.7 ***** 1,181 reviews Park Save Directions 81-hectare urba ole golf course den & fitness trail & aviary, p Claim this business Add hours

Make Sure You've Claimed Your Business

Search for your business in maps and look for this icon.

If you see it - you'll need to claim your business listing to get access to many of the features.



Claim this business





Of audited listings are **incomplete**, missing some basic information No top performing business profiles have **incomplete** information

0%



Google My Business



RumFish Grill 6000 Gulf Boulevard St. Pete Beach, Florida 33706 United States

88	Home	
	Posts	
6	Info	
×	Menu	
th	Insights	
	Reviews	
	Messages	
	Photos	
Ē	Bookings	
	Website	
°4+	Users	
٨	Create an ad	

 This location has updated information from Google users or other sources. Review these published updates to make sure that they're accurate. Learn more

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RumFish Grill Seafood restaurant Bar Restaurant Bar & grill

6000 Gulf Boulevard St. Pete Beach, Florida 33706 United States

Add service area

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 Sunday
 2:00 PM-9:00 PM

 Monday
 4:00 PM-9:00 PM

 Tuesday
 Closed

 Wednesday
 Closed

 Thursday
 4:00 PM-9:00 PM

 Friday
 4:00 PM-9:00 PM

Your business is live on G View on Search View on Maps Share your Business Profile Close this business on Gc You can mark this business as te closed. You can also remove it fr

Mark as temporarily closed

Mark as permanently close

Google Assistant calls

Advanced information

Make sure your information complete and accurate.

Check Your:

- Business Name
- Address
- Phone Number(s)
- Website(s)

Hours

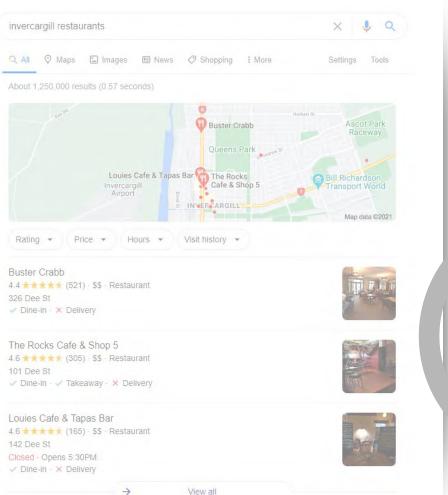


Top Performer Secrets



NAP Consistency





DISTANCE RELEVANCE PROMINENCE miles

\equiv Google My Business Q ORGANIZATION Miles Partnership Wine Bar

Sixty-One Prime 61 Hawks Cay Boulevard Duck Key, FL 33050 Home Posts Info 0 Insights Reviews α Messaging Photos Bookings Website Users Create an ad \bigcirc

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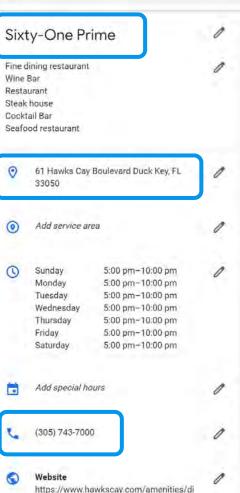
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Manage locations



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Updates from Google

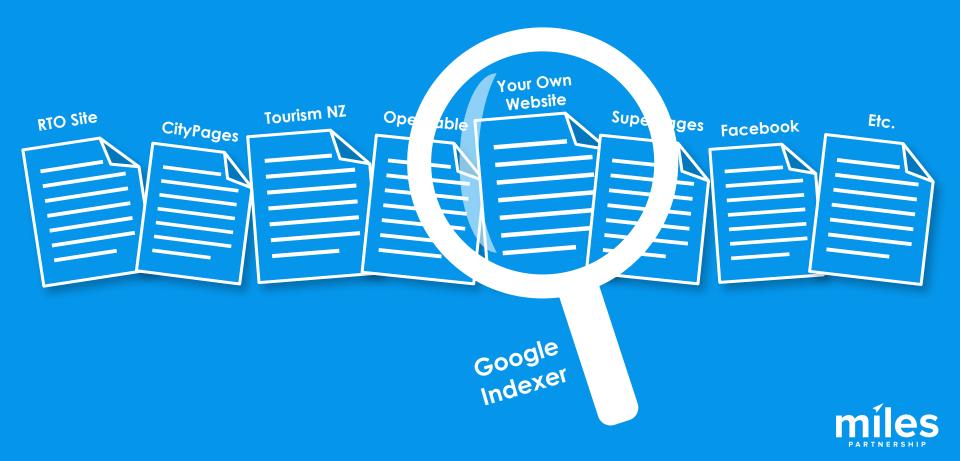
This location has updated information from Google users or other sources. Review these published updates to make sure that they're accurate. Learn more

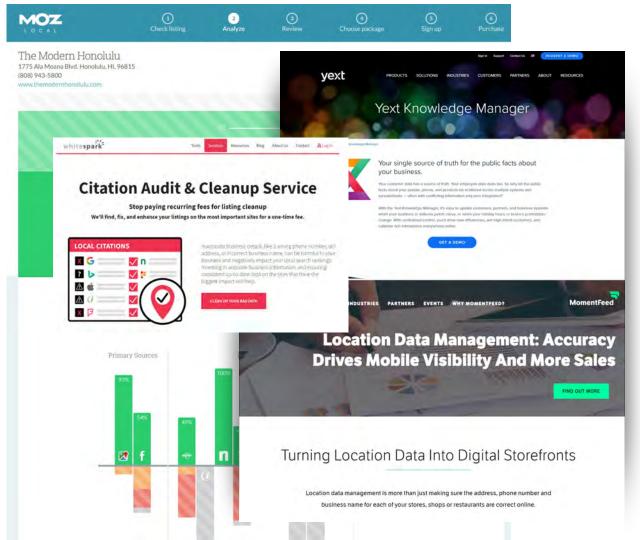
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Accept all for this location

Name **A**ddress Phone







MOZ Local Yext Whitespark Etc.

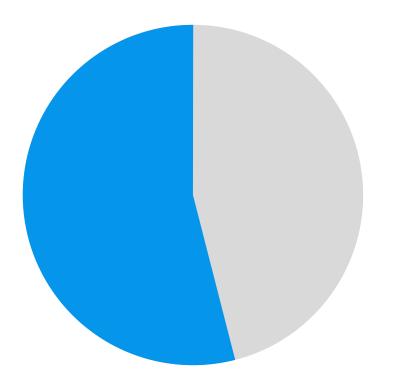
Search: Location Data Management tools



≡ Google My Business

Q. Search businesses

6000 G	Fish Grill ulf Boulevard 2 Beach, Florida 33700			updated information from (lished updates to make sur		"Open now" searches
United	States Home Posts Info	0	Sunday Monday Tuesday Wednesday Thursday Friday Saturday	2:00 PM-9:00 PM 4:00 PM-9:00 PM Closed Closed 4:00 PM-9:00 PM 4:00 PM-10:00 PM 2:00 PM-10:00 PM	0	↑ 300% Growth in search interest for "open now."
×	Menu	CT.	More hours		0	
-th	Insights	Ŭ	Add hours		0	
1	Reviews		7/4/19	11:30 AM-11:30 PM	0	Think with Google 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
	Messages		11/11/19	11:30 AM-2:00 PM 5:00 PM-10:00 PM	0	
	Photos		11/28/19	11:30 AM-2:00 PM 5:00 PM-10:00 PM 11:30 AM-10:00 PM		Accurate Hours
	Bookings		1/1/20	11:30 AM-2:00 PM 5:00 PM-10:00 PM		are critically
	Website		1/20/20 2/17/20	11:30 AM-12:00 AM 11:30 AM-12:00 AM		-
8	Users		4/12/20	11:30 AM-12:00 AM		important
۸	Create an ad	C.	(727) 329-142 (844) 786-347		1	miles

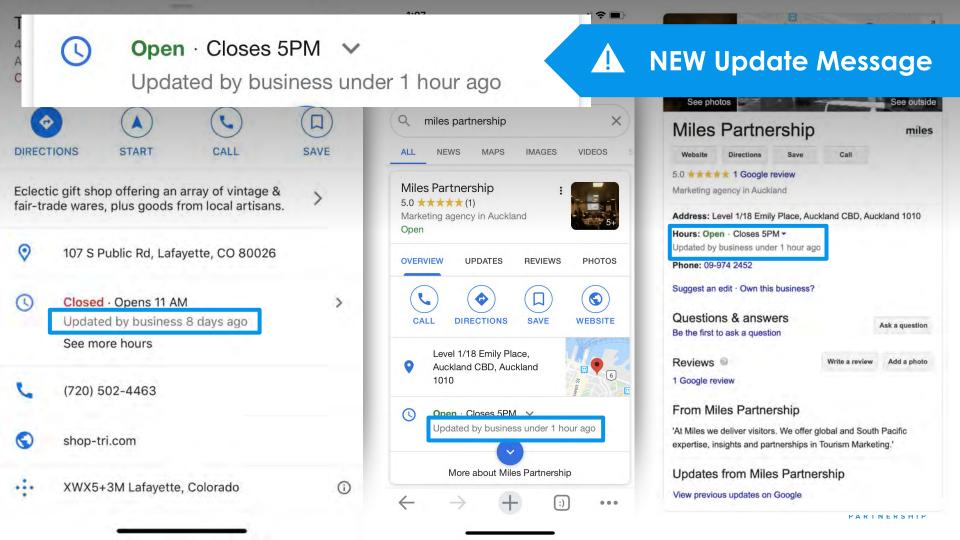


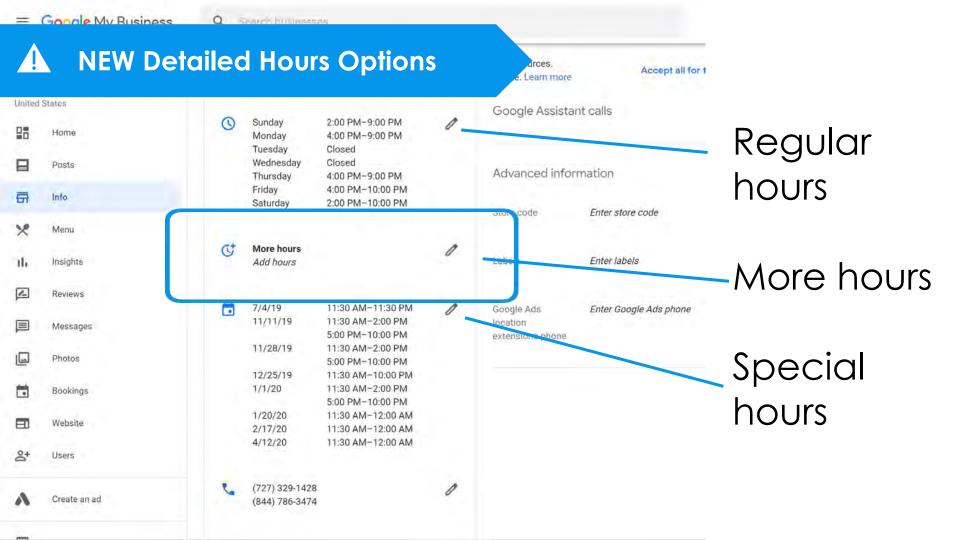
Hours are the most commonly missing item

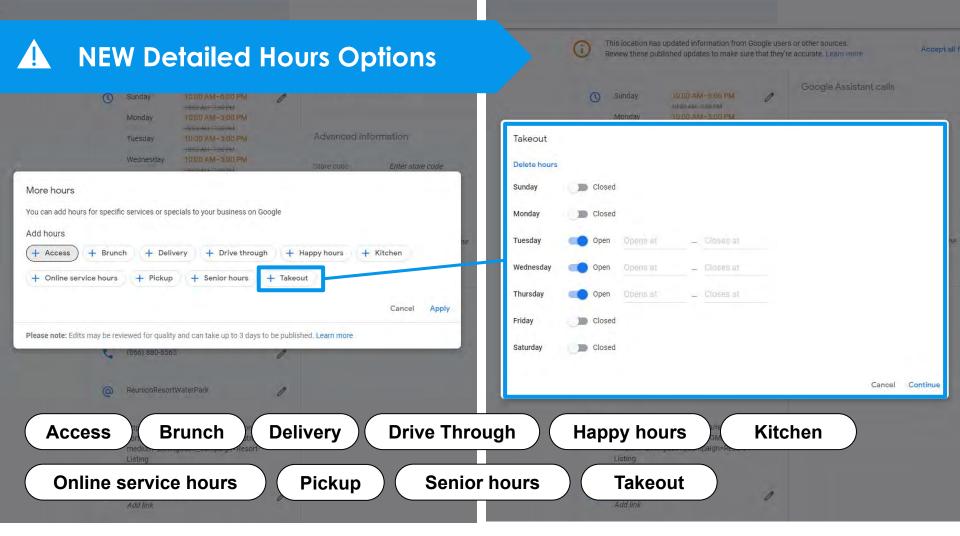
53%

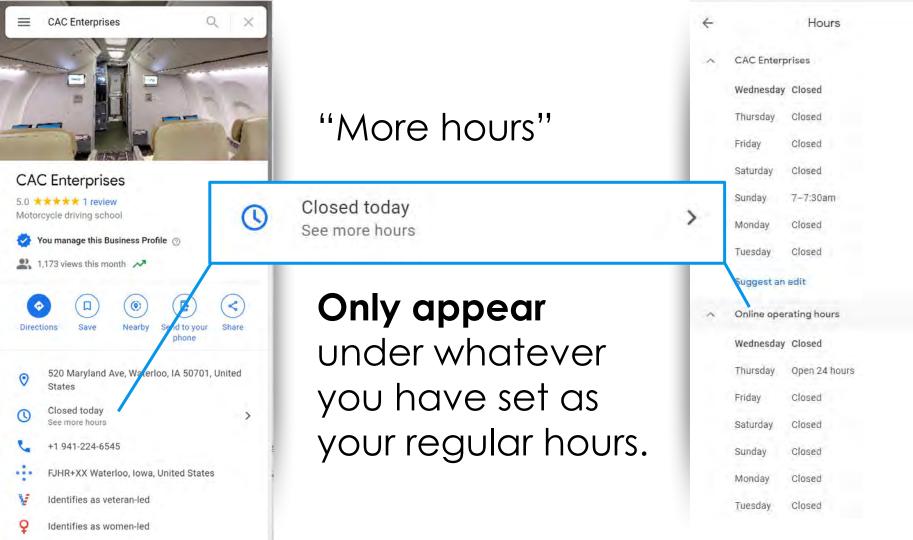
Of incomplete listings in our audit of 50,000 were missing hours.











Google My Business

Miles Partnership

1919 Restaurant

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	Photos
	Websne
8*	Users

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Special hours Enter hours for days when this business has an irregular sck

4/16/18 Open 11:30 am ADD HOURS X 9/30/18 Closed

X 10/2/18 Closed X 10/3/18 Closed 10/4/18 X Closed

X Closed

10/6/18

10/5/18

Ē.

Х Closed

CANCEL APPLY

Please note: Edits may be reviewed for quality and can take up to 3 days to be published. Learn more

utm_source=organic&utm_medium=goog

Keep "Special hours" up to date



Miles Partnership

X J Q

X

Britoma

Hours

Take a close-up photo that clearly shows the hours for Google to scan

Add a photo

Add a photo to help us verify your suggestion. Your photos will be publicly available under your name.

Select days with incorrect hours	OK			See photos
Sunday			Closed	iles Partners
Monday		8:30	am-5:00 pm	Cell
Tuesday		8:30	am-5:00 pm	teting agency in Auckland You manage this Busine
Wednesday		8:30	am-5:00 pm	ress: Level 1/18 Emily Pl
Thursday		8:30	am-5:00 pm	dand 1010, New Zealand
Friday		8:30	am-5:00 pm	ne: +64 9-974 2452
Saturday			Closed	d missing informa
Exceptions or holidays				appointment link.
		Cancel	Send	w this place? Share the
Meet Miles Miles by the numbers These	Job Openings At Miles we create the resources	-		E Send to your phone

NEWER Hours Interface

Observed a beta test of revised hours entry interface "in the wild" the last few months. Be on the lookout for changes in the coming months that will simplify hours entry across multiple days.

Google My Business

Soul Fighters Newcastle

Here's what your listing shows on Google

VA 10:50 rs Newcastle Let customers know your special hours for February When your business has altered opening times, like holidays or special events Closed you can enter special hours in advance to let customers know when you're open. Here's what customers see when they view your business on Google. Hours may differ 10:00 AM - 7:30 octates may encouncil hours PM Hours may differ February special hours 10:00 AM - 7:30 Wattangi Day 7:00 am - 8:00 PM Thursday 6/2 Hours may differ Inclute my special boy

If you haven't updated your hours, we recommend that you do. We may call you to make sure they're accurate. We'll never ask for payments over the phone.

Google My Business

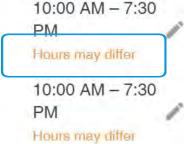
s because of inaccurate hours on your listing.

Ver Coogle My Business Heip to learn more about updating your special hours. I he hours currently labeled as "hours may differ" in orange show your unconfirmed hours. Your confirmed "holiday hours" are labeled in green where you have set special hours.

Holiday Hours Reminders

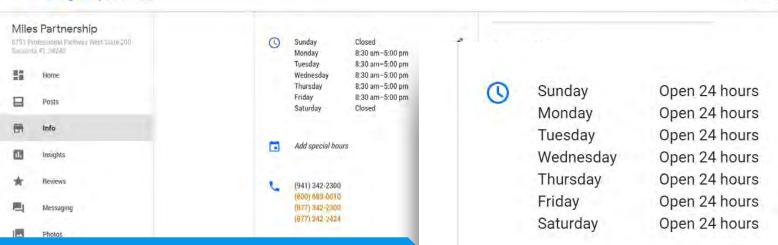
Don't ignore hours update reminders like these. If you don't positively confirm your hours, (even if they're the same!) Google will show a warning in your listing.

Easter Monday (Monday 4/2) Anzac Day (Wednesday 4/25)



GO TO MY HOLIDAY HOURS

Google My Business



Hotel check-in/out times

5		This feature is only available for hotels.	
0	Ac	To add check-in and check-out times:	
Ber		1. Sign in to Google My Business 🗵 .	
82) (1)	M	2. Click on Hotel attributes.	
à.	Se	3. Click on Policies & payments.	
÷.,		4. Use the drop down to change your Check-in and Check-out time.	
0	SU		

Add photos

Check-in time 4:00 pm

> Check-out time 11:00 am



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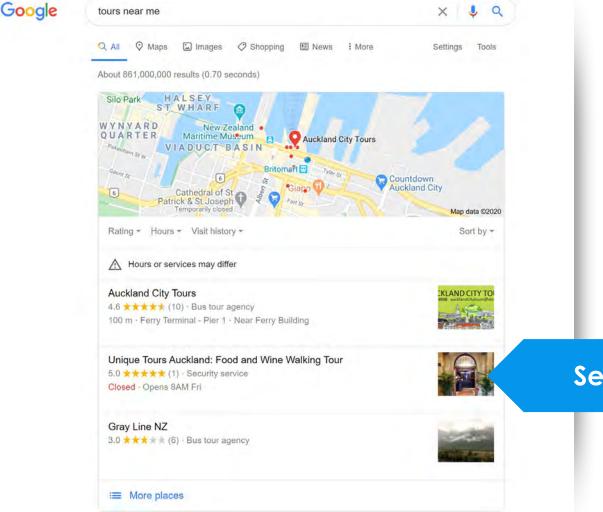
2018 Google - Terms - Privacy Policy - Content Policy - Help - Get Android app - Get iPhone app

Top Performer Secrets



Service Areas







Service Area Businesses

Reviews @	Write a review	Add a photo
1 Google review		

View 15+ more

ORGANIZATION

Miles Partnership

Calm Waters Spa 61 Hawks Cay Blvd Duck Key, FL 33050

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8	Home
	Posts
G	Info
ıb	Insights
*	Reviews

Service Areas

	Bookings	
	Website	
°†	Users	

Create an ad



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Day spa	
Facial spa	
Hair Salon	
Nail Salon	
Massage spa	

Add service area

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0	Sunday	
	Monday	
	Tuesday	
	Wednesday	
	Thursday	
	Friday	

Saturday

Add special hours

9:00 am-5:00 pm 9:00 am-5:00 pm

Service area Let customers know where your business provides deliveries or services Search and select areas Invercargill

Invercargill New Zealand

Invercargill City Southland, New Zealand

Invercargill Airport

New Zealand

Please note: Edits may be reviewed for quality and can take up to 3 days to be published. Learn more

Google Ads

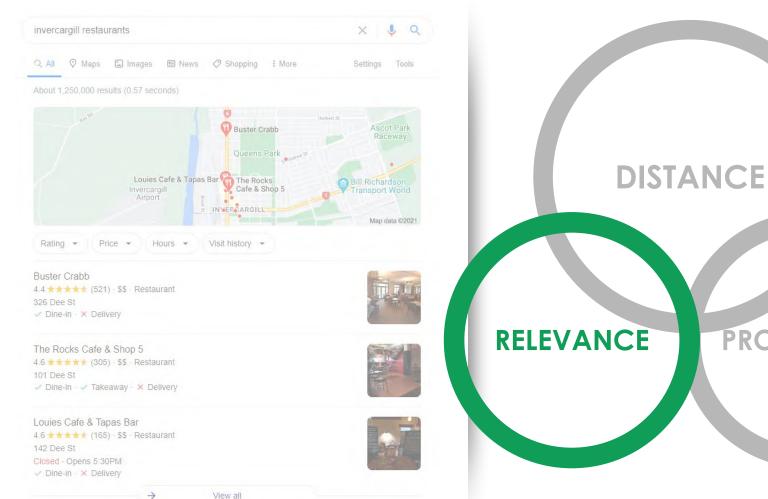
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Top Performer Secrets



Categories, Attributes & Description





PROMINENCE



View all

nunting_areaHunting AreaRelated Categorienunting_clubHunting clubRelated Categorienunting_preserveHunting PreserveRelated Categorienunting_storeHunting storeRelated Categorienunting_engineerHVAC ContractorRelated Categorienydraulic_engineerHydraulic engineerRelated Categorienydraulic_engineerHydraulic equipment_supplierRelated Categorienydraulic_equipment_supplierHydraulic equipment supplierRelated Categorienydroponics_equipment_supplierHydroponics equipment supplierRelated Categorienydroponics_equipment_supplierHydroponics equipment supplierRelated Categorienydroponics_equipment_supplierHydroponics equipment supplierRelated Categorienydroponics_equipment_supplierHydroponics equipment supplierRelated Categorienygiene_articles_wholesalerHygiene articles wholesalerRelated Categorienygiene_stationHypermarketRelated Categorienygiene_articles_uholesalerHypermarketRelated Categorienygiene_stationHypermarketRelated Categorienygiene_stationHypermarketRelated Categorienygiene_articles_uholesalerRelated Categorienygiene_stationHypermarketRelated Categorienygiene_stationHypermarketRelated Categorienygiene_stationKelated CategorieRelated Categorienygiene_stationKelated CategorieRelated Categorienygiene_stationKelated Categorie <th>hungarian_restaurant</th> <th>Hungarian restaurant</th> <th>Related Categories</th>	hungarian_restaurant	Hungarian restaurant	Related Categories
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	ice_skating_instructor	Ice Skating Instructor	Related Categories

4,031 English categories currently +80 vs. 2020



- Basket supplier
- Bird control service
- Bouncy Castle Hire
- Cat Hostel
- Gravel Pit
- Goldfish Store
- Hubcap Supplier





Example Categories

Google My Business Q =

ORGANIZATION Miles Partnership

San Juan, 00907 Puerto Rico

Home

Posts

Info

Insights

Reviews

Messaging

Photos

Website

Users

Create an ad

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Your business

Sea

Mar

emc

info

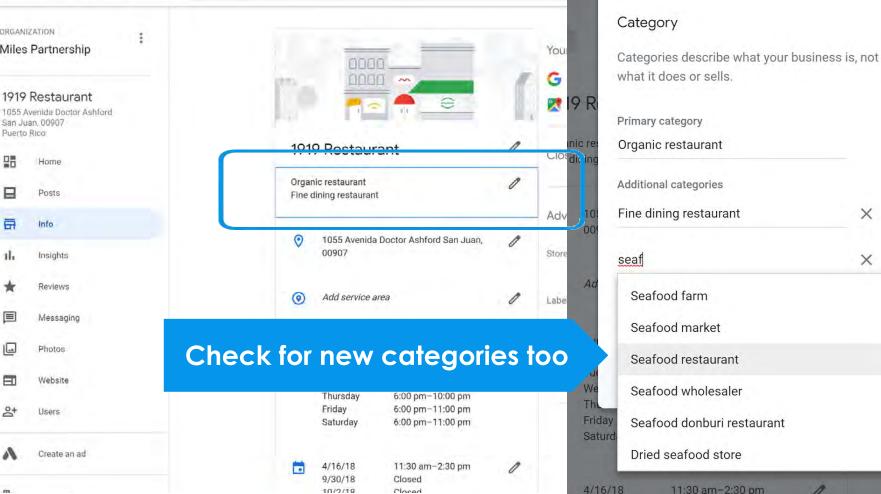
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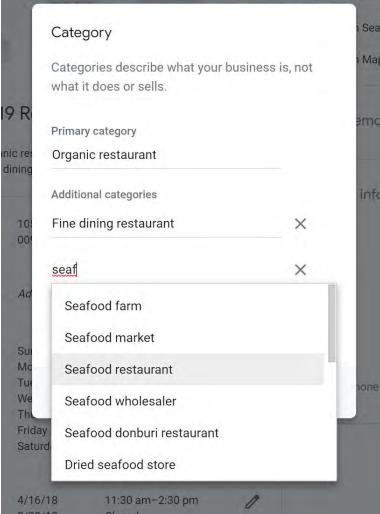
1

11:30 am-2:30 pm



Your business

Adding relevant categories can **significantly expand** where your business shows up, and provide access to **additional features**.



≡ Google My Business

Q Search businesses

(i)

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Attributes

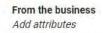
Sixty-One Prime

61 Hawks Cay Boulevard Duck Key, FL 33050 United States

88	Home
	Posts
ā	Info
×	Menu
₫]	Food orders
հ	Insights
Z	Reviews
	Messages
	Photos
1	Bookings

This location has updated information from Google users or other sou Review these published updates to make sure that they're accurate. Le

Menu Add or edit items



Accessibility

Wheelchair accessible entrance Wheelchair accessible parking lot Wheelchair accessible restroom Wheelchair accessible seating

Amenities

Bar onsite Good for kids High chairs Restroom Free Wi-Fi

Crowd Family-friendly

Dining options Breakfast Dinner Dessert

Health & cafety

Attributes

Q Search these attributes

Let customers know more about your business by showing attributes on your Business Profile. These may appear publicly on Search, Maps, and other Google services. Learn more



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Rev

+ Fireplace + Live music + Rooftop seating + Sports Offerings ✓ Alcohol All you can eat ✓ Beer + Braille menu ✓ Cocktails

Search here Ļ \equiv 2 DEMS Local favorites Must-see attractions in d... in Phoenix 10 places 10 places 6 G Veteran-led **Best Places for** restaurants in ... Outdoor Activi... 8 places 6 places Ð \odot Explore For you Commute

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For you

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VERVIEW	UPDATES	REVIEWS	PHOTOS	ABOUT
FROM L'E	TO LONDON			-
	ng the magic of Imagine being			
DETAILS				
	porary cafe-sty st menu, lunch,			
A	00		***	

Vegetarian

Good for kids

Good for

Cozy

Casual

Hotel attributes

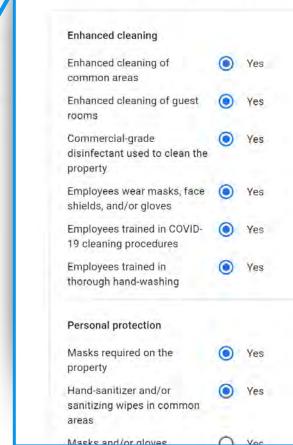
Keeping your hotel information up to date can

NEW Hotel Attributes

0

← Health & safety

Health and safety measures implemented by



Property details

Room details

Categories

Hea	lth	8	safety	
-----	-----	---	--------	--

COVID-19 responder policy

Internet

Food & drink

Policies & payments

Activities

Services

Children

Pools

Parking & transportation

Wellness

Accessibility

Business & events

Pets

Health & safety

Enhanced cleaning

Personal protection

Physical distancing

Health and safety measures implemented by the hotel during COVID-19.

Enhanced cleaning of common areas Enhanced cleaning of guest rooms Commercial-grade disinfectant used to clean the property Employees wear masks, face shields, and/or gloves Employees trained in COVID-19 cleaning procedures Employees trained in thorough handwashing

Masks required on the property Hand-sanitizer and/or sanitizing wipes in common areas

Physical distancing required Guest occupancy limited within shared facilities Common areas arranged to maintain physical distancing Private spaces designated in spa and wellness areas

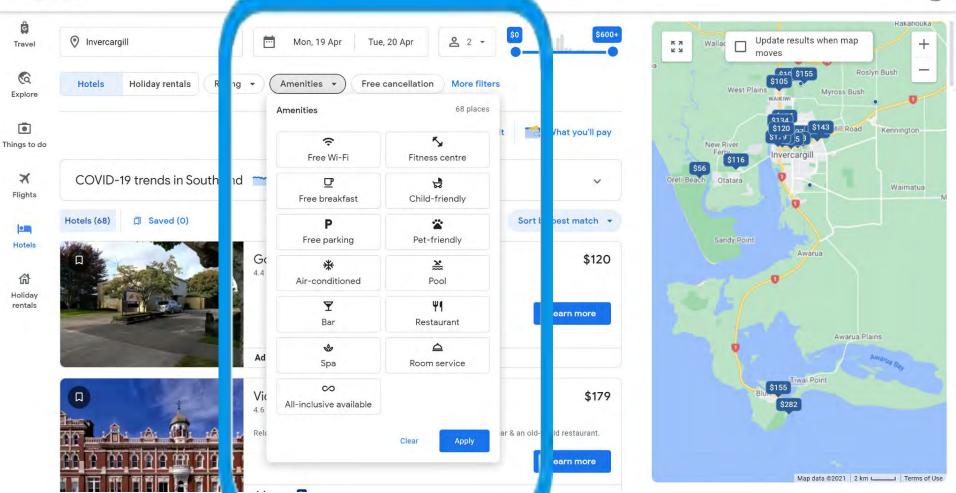
← Activities

Amenities and features related to leisure and play.

NEW Hotel Attributes

				and features related to leisure and play.
Beach access	O Available	Not available	O Other	
Private	O Yes	O No	O Other	Available O Not available O Other
Beach front	O Yes	O No	O Other	Please provide a reason Only visible to Google and not published in your listing.
Recreation				
Bicycle rental	Available	O Not available	O Other	Choices don't match my offerings Depends on the day of the week
Price	O Free	O Extra charge	O Other	Depends on the season ce Under renovation
Boutique shopping	O Available	O Not available	O Other	Not sure/unclear Cancel OK
Golf	Available	O Not available	O Other	Available O Not available O Other
Horseback riding	O Available	Not available	O Other	🔿 Available 💿 Not available 🔿 Other
Scuba	O Available	O Not available	O Other	Available O Not available O Other
Snorkeling	Available	O Not available	O Other	Available O Not available O Other
Tennis	Available	O Not available	O Other	Available O Not available O Other

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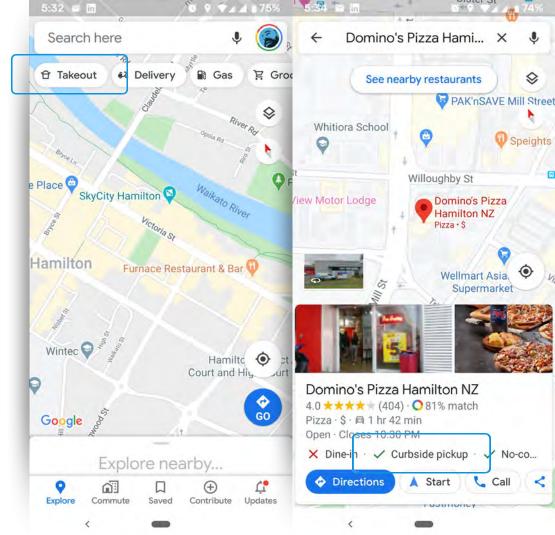


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A Recent attributes

Recent changes as a result of COVID-19 have introduced new tags for restaurant and retail which **directly affect** whether businesses appear in map searches. Look for:

Dine-in Takeout Delivery or No contact delivery Pickup or Curbside pickup



MEW health & safety attributes

Even more recently very specific **health and safety attributes** have been added, including:

Mask required

Reservations required

Staff get temperature checks

Staff wear marks

Temperature check required

Attributes

Health & safety

Mask required

Staff wear masks

Reservations required

Staff get temperature checks

Temperature check required

Q Search these attributes

Let customers know more about your business by adding attributes to your Business Profile. Learn more

Attributes

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Let customers know more about your business by showing attributes on your Business Profile. These may appear publicly on Search, Maps, and other Google services. Learn more

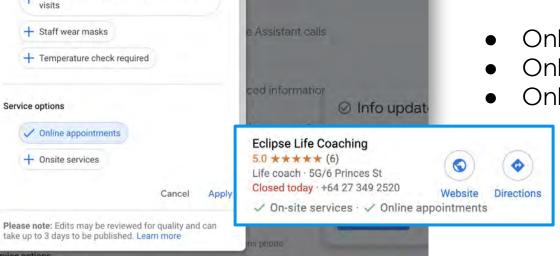


mark this business as temporarily or permane ou can also remove it from your account. ove listing

NEW Online Attributes

New attributes available based on your category(s) - eg beauty, fitness, education & coaching.

- Online classes
- Online appointments
- Online estimates



Health & safety

- + Appointment required
- + Mask required
- + Staff get temperature checks
 - Staff required to disinfect surfaces between

Service options

 \Rightarrow

Business Description

Miles Partnership 6751 Professional Parkway West Suite 200 Sarasota, FL 34240 United States				
	먊	Home		

Create an ad

Posts

Products Add or edit products



- Public Relations
- Services were updated. Edit

Highlights Add attributes

> Health & safety Add attributes

Service options Add attributes

Add opening date

Add business description

Add photos

information from Google users

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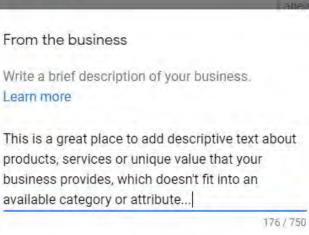
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Products

Add or edit products



:::

Cancel

Apply

miles

Please note: Edits may be reviewed for quality and can take up to 3 days to be published. Learn more

Add business description

d Chrysler 😋 The Salvation Army **NEW Opening Date in Local Pack** Holland D Eastern Territorial. Q O RustyBrick, Inc. **Honda of Nanuet** Ê 🙆 Optimum edEx Office Print W Nyack Rd Ship Center Kohl's 😂 Triggered by the Map data @2020 **Opening Date field in** Hours -Your past visits -Rating the info tab in the Hours or services may differ Dashboard. RustyBrick, Inc. You manage this Business Profile ()4.7 ★★★★★ (36) · Website designer 25+ years in business 250 W Nyack Rd #200 WEBSITE DIRECTIONS Positive for consumer Open · Closes 4PM · 467-8789

Saved in Starred places

GIA Web Design & Hosting

No reviews · Website designer

5.0 * * * * * (1) · Website designer

Open - Closes 5PM - (845) 523-3143

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WEBSITE

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WEBSITE

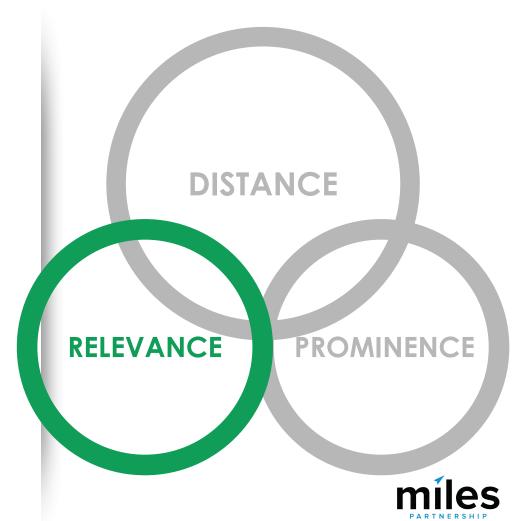
BizTechPro, Inc.

(845) 634-2100

rust!

Maximising Relevance

- 1. Add additional **categories**
- 2. Check for relevant **attributes**
- 3. Use business **description**
- 4. Encourage reviews (more on this later!)



Top Performer Secrets



Menus, Services & Products



11:47



Serenity by the sea Spa

Spa in Miramar Beach, Florida

* ••• *	1919 Rest	taurant	9	
ERVIEW	UPDATES	MENU	REVIEWS	PHOTOS
Appe	tizers			
Lobs Lemo	ter on Aioli, Bacon		4	\$15.00
Pizze Ibéric		ionzola Dulce, C		\$15.00
VIEW	UPDATES	PRODUCTS	REVIEWS	РНОТ
	IENCES			IEW ALL

Massage Services

UPDATES

 $4.7 \pm \pm \pm \pm (40)$

+ Follow

VIEW

Serenity by Design | 50 Minutes

Indulge in our signature massage ther Choose your scent from our Pure Fiji I customize your massage by selec...M

SERVICES

Ocean Wave Massage | 50 Minutes

This wave-like, head-to-toe massage is performed with a blend of mineral-rich seawater and marine plant oils to rebalanc...More

Aromasea Massage | 50 Minutes Our traditional full body Swedish Mass



Select a tour! Discover BACARDI's history through a ...

Depending on your business category, you can use **menus**, services or products to expand the content in your business profile.



≡ Google My Business

ORGANIZATION

Miles Partnership

1919 Restaurant

1055 Avenida Doctor Ashford San Juan, 00907 Puerto Rico

먊 Home Posts ā Info Thi. Insights Reviews Messaging -Photos ED Website 8+ Users

2

Manage locations

Create an ad

Q Search location

0

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÷

Website https://www.condadovanderbilt.com/c dado-1919-restaurant

Menu URL Add URL

Order ahead URL Add URL

Reservations URL Add URL

Menu Add or edit items

Accessibility Wheelchair accessible restroom

Amenities Booster seats Not good for kids Restroom

Dining options Dinner Dessert

Highlights No fireplace No live music

No live music No outdoor seating No rooftop seating

.....

Add photos of your menu

Show customers what your menu looks like. See examples



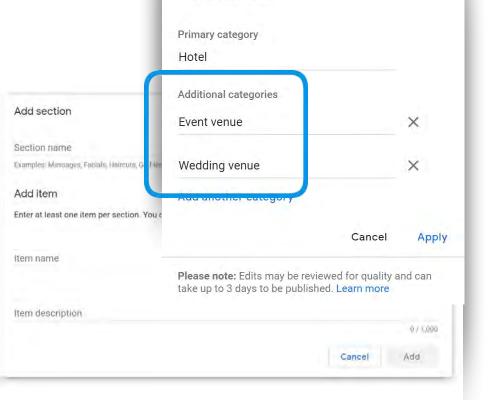
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\$15.00	:
\$15.00	;
\$16.00	:
\$30.00	:

Menus

First



Categories describe what your business is, not what it does or sells.



Accommodations may have limited access to some of these features but, if you are also an event or wedding venue, you can add those categories to get access to "services"



	Google My Business	Q Search businesses
organi Miles	ZATION Partnership	Hotel Primary category
1055 A	dado Vanderbilt Hotel shford avenue Jan, 00907 Rico	+ Add another service
	Home	Wedding venue
Ē	Info	+ Add another service
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	Reviews	Resort
	Messages	+ Add another service
۵	Photos	
	Services	Add another business categ

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Website

Users

Create an ad

Businesses

Delete Delete

MEW Services Layout

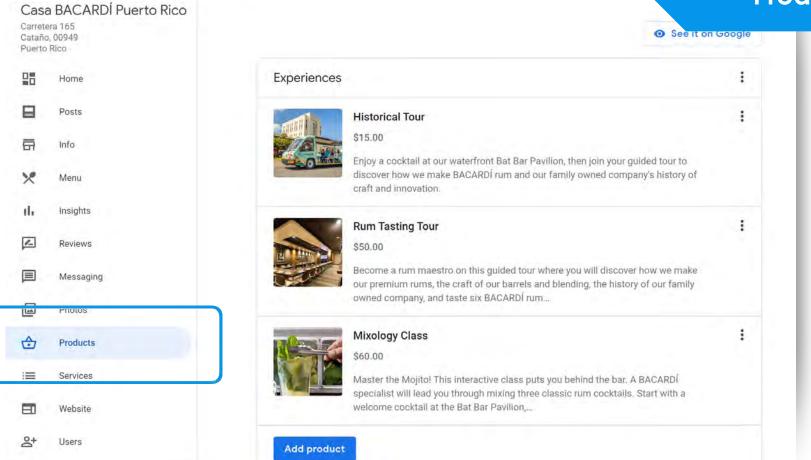
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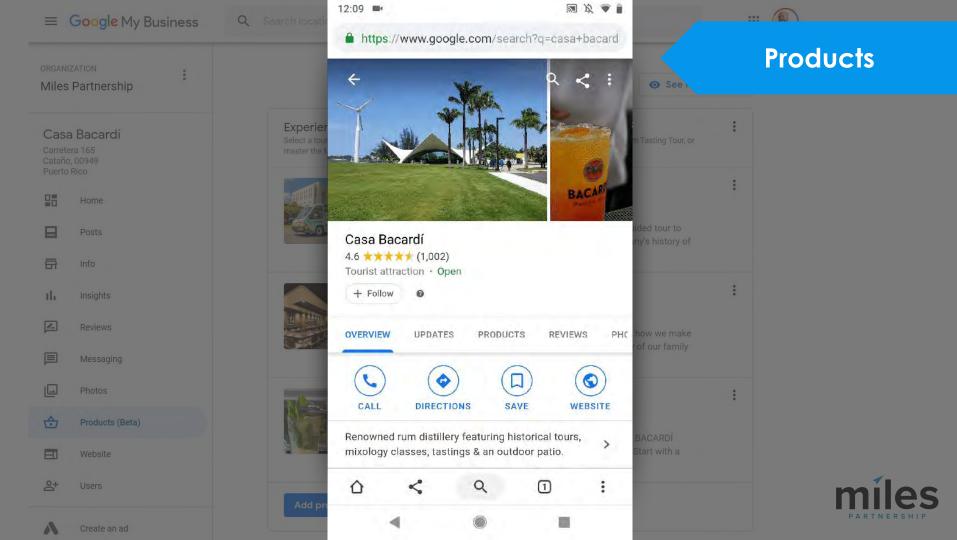
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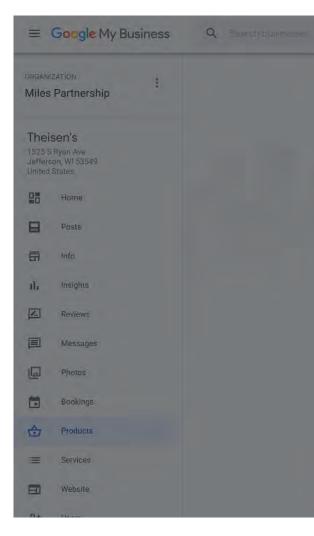
Q Search locations

Products

miles







Add product	>	×
Product name		^
	0 / 58	
– Select a category –		
Create a new category	•	
Product category		REVIEWS
Examples: Dining Tables, Headphones, Shoes	0 / 58	
Show price range		
None		
Order online		
Buy		
		v ad your
Learn more		onth; of free!
Get offer		
- Add a button (optional)		
	-	
	Save	

CTA Buttons

....

Manage products

Add product

All products

Let customers discover your business by adding products to your Business Profile on Google Search and Maps

Soups and Salads

Products



Angler & Ale



\$\$\$ · Seafood restaurant

✓ Dine-in · ✓ Takeaway · × Delivery

Address: 540 Duck Key Dr, Duck Key, FL 33050, United States

Hours: Closed · Opens 5:30PM · See more hours Updated by business 3 weeks ago

Menu: hawkscay.com

Phone: +1 305-209-9991

Suggest an edit · Own this business?

Products

View all

Angles





See it on Google

Starters



From the Sea





From the Land Sandwiches



Dessert

Caribbean Conch Fritters

Treasure Coast Salad













Chopped Sunshine Salad

Coconut Almond Shrimp

Whole Roasted Snapper



Key Wedge Salad







Key Lime Pie



Manage location:

≡ Google My Business

26

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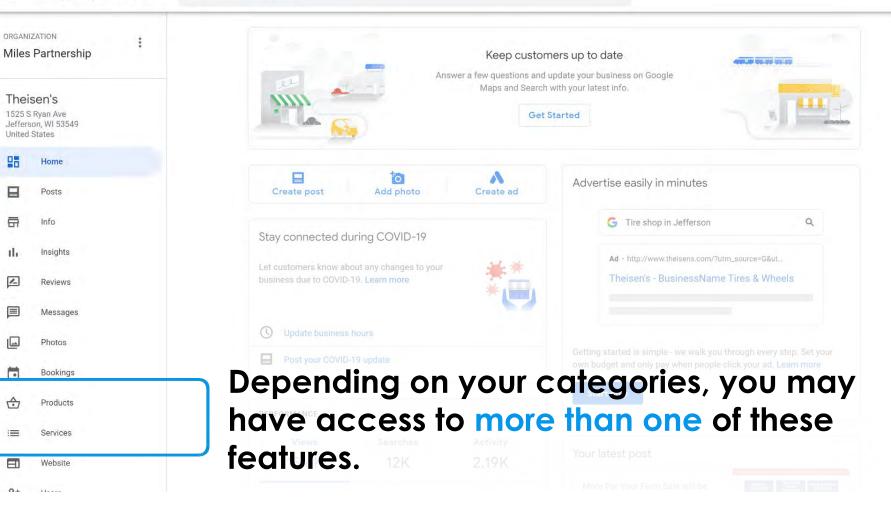
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FI



Bookings Tab



Booking & Reservations Options



hamilton restaurants

Back to results



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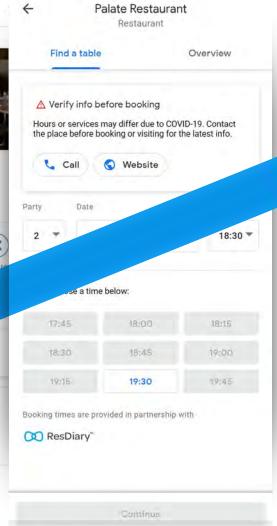
Palate Restaurant 4.7 ***** (286) · \$\$\$ Restaurant Directions Save Nearby Send to your Shapphone RESERVE A TABLE Verify info with this place

Hours or services may differ due to COVID-19

Elevated, modern NZ cuisine served in a windowfilled space overlooking woods & the Waikato River.

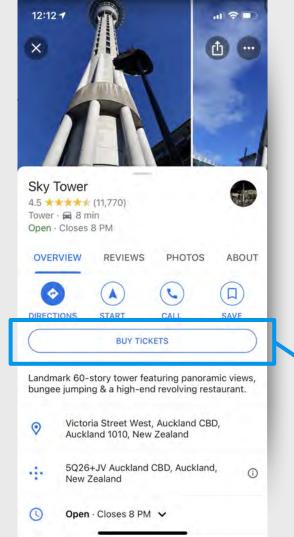
Great cocktails · Cosy · Groups

20 Alma Street, Hamilton 3204
 677M+P5 Hamilton, Waikato



Now is a really good time to **enable online booking and purchases** through your GMB profile.





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Schedule		Overview		L
aily schedul	e			L
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	VTower Admiss	lion		l
Auckland Sky 10:00 - 20:00 · F Highlights: Stan conic landmark viewpoint Marve ALL DAY Child(6-14)	YTower Admiss rom \$21.49 USD d above Auckland s and volcanoes fr el at the panoramic	city and tak om your 36	0	
Auckland Sky 10:00 - 20:00 · F Highlights: Stan conic landmark viewpoint Marve ALL DAY Child(6-14) USD \$8.65 ea	YTower Admiss rom \$21.49 USD d above Auckland s and volcanoes fr el at the panoramic	city and tak om your 36	0	
Auckland Sky 10:00 - 20:00 · F Highlights: Stan conic landmark viewpoint Marve ALL DAY Child(6-14)	yTower Admiss rom \$21.49 USD d above Auckland s and volcanoes fr el at the panoramic	city and tak om your 36	0	

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10:00 - 20 Highlight iconic lan viewpoint ALL 0 Child(6- USD \$8 Adult USD \$2	s: Stan ndmark t Marve DAY 14) 8.65 ea	d abov s and el at th ach	ve Auck volcan	land c bes fro	m you	r 360 e more	
Booking tim	nes are	provide			with		
Trip.co							
	D \$21.2	9			Contin	ue	

You can only do this if your category has the "Bookings" option AND you're using one of the integrated providers.

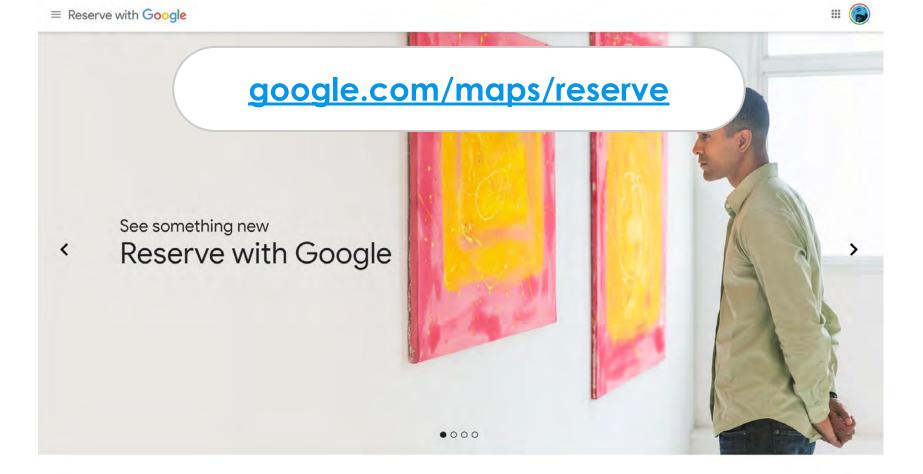
G	Info	
th	Insights	
	Reviews	
	Messages	
	Photos	
	Bookings	
	Bookings	
⊡ ⊙	Bookings Products	

ovider rbor > > XOLA Xola > Vimbly > vimbly kkdoy KKday > agesse Ingresso Smusement Musement > Tigets Tigets > Redeam Redeam >

oked through Google

Let your customers make bookings, appointments, and reservations through Google. Choose a provider to get started.

KLOOK KI	bok	>
ZAU	Zaui	>
Checkfront	Checkfront	>
tripshöck	TripShock	>
Viator		>
ET YOUR GUIDE	GetYourGuide	>
showclix	ShowClix	>
HORNBLOWER	Hornblower Cruises & Events	>



Experience comething new

Tourism providers

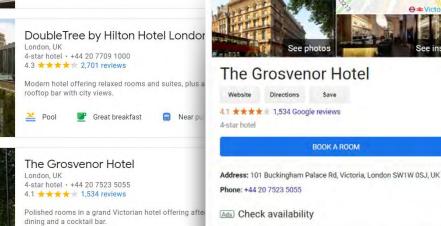
There are many new **tourism** specific platforms, talk to your provider, or consult the partners list before you implement a new one.





🚬 Pool Great breakfast Great lo





Near public transit Great location



	The Grosvenor Hotel Official Save 10% - Become a Member
DoubleTree by Hilton Hotel Londor	Hotels.com
London, UK 4-star hotel - +44 20 7630 1000 4.1 ★★★★★ 1,962 reviews	B. Booking.com
Airy quarters in a sleek hotel with 2 eateries and a fitne complimentary Wi-Fi.	S Expedia.com

google.com/hotels/partners



		& 1- to	2-bedroom	suites	with a	chic	vi
with a	gym.						

Det friendly Free breekfeet

Business center View more amenities

I Sun, Aug 18

View more rates

Apollo Victoria Theati

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\$158

\$158

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Kid-friendly

\$158 >

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Save

BOOK A ROOM

Mon, Aug 19

A Room service

Hotel integrations are handled through OTA platforms, but you can integrate your own direct booking platform.



MEW "Organic" Hotel Prices

Ads · Featured options

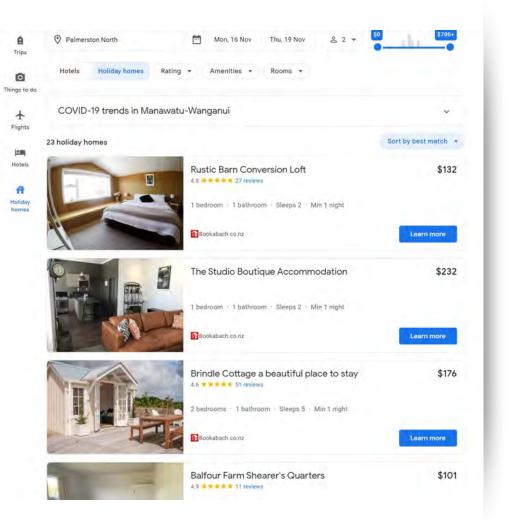
30	Sofitel Auckland Viaduct Harbour © Official site Free cancellation until 19 Apr Book direct	\$349	Visit site	teed +
0	Expedia.co.nz	\$308	Visit site	PPC Bid
	Tripadvisor.co.nz	\$296	Visit site	
H	Hotels.com	\$308	Visit site	
All op	otions			
00	Sofitel Auckland Viaduct Harbour 💿			No PPC Bid
80	Tripadvisor.co.nz	\$296	Visit site	
				1.

View more prices from \$296

Rate and Availability feed +PPC Bid

milas

0



Holiday Homes are now integrated into hotel search - but only through a limited set of providers including Bookabach, Holiday Lettings, Rentals United, or TripAdvisor.





Ratings, Reviews and Replies



Gabriel Kreuther

#1 W 42nd St; New York, NY

4.6 **** 393 reviews 10



Sort by: Newest -

Jean Philippe Guy Local Guide: 119 re

Very disappointing experience: High dollar with sub par food and very average service. Not worthy of a Michelin Star.



Response from the owner 2 months Agra-Dear Mr. Guy,

Thank you so much for taking the time to share your feedback about your experience at Gabriel Kreuther. We are very regretful to hear that we did not meet your expectations. If you would allow, I would love to be in touch with you to further discuss your experience. I can be reached at jean@gknyc.com. Thank you in advance for your time and I look forward to speaking with you.

Best Regards, Jean Lee Guest Relations Manager



**** 2 months ego:





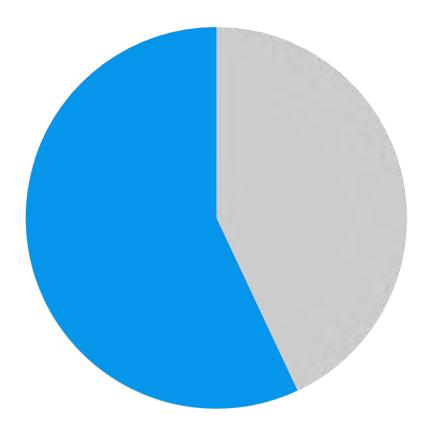
**** 2 months ago



🛨 🛣 👘 👘 2 montha ago

Customer reviews are posted by users directly to your Business Profile. They appear wherever your profile appears, and are the source of your "star rating".









BrightLocal: https://www.brightlocal.com/research/local-consumer-review-survey/



Consumer Conversion Rate Increase

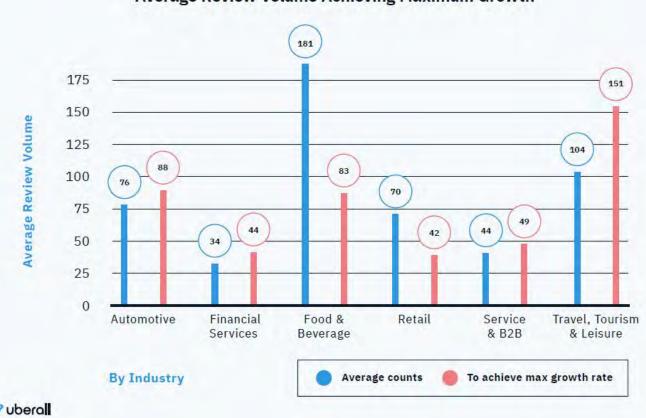
You should be targeting an average rating of 4.4 or higher to maximise conversion.



⊘ uberal

https://uberall.com/en-us/company/press-releases/study-brick-and-mortar-businesses-small-increase-in-online-ratings-boosts-conversion-by-25-percent

Average Review Star Rating

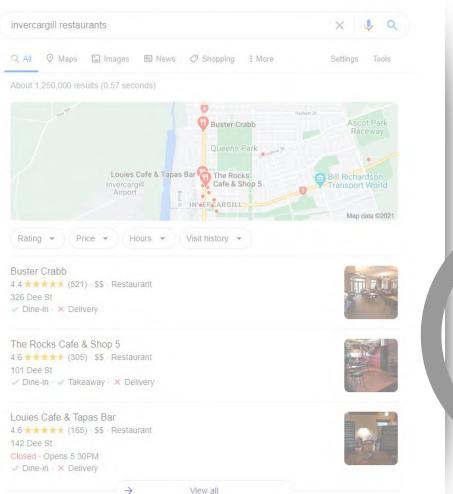


Average Review Volume by Industry Measured Against the Average Review Volume Achieving Maximum Growth

> You should be targeting a review volume of 100+ to maximise growth

> > miles

https://uberall.com/en-us/company/press-releases/study-brick-and-mortar-businesses-small-increase-in-online-ratings-boosts-conversion-by-25-percent

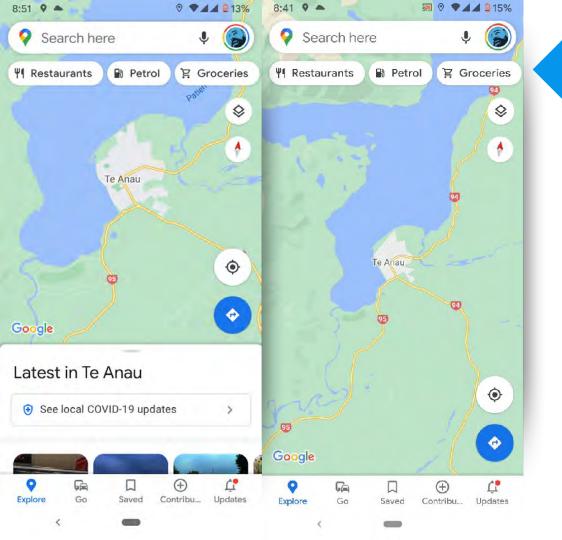


DISTANCE RELEVANCE PROMINENCE miles

View all

Local Pack / Local Finder Ranking Factors Over Time





Changes to Google Explore

Customer reviews also now appear prominently in maps under "Explore"

Top Performer Secrets



Calculating your rating "vector"



Rating "Vector"

4.4 Overall 4.53 Last 15 On the rise Great!

Calculate the **average** score for your last 15 reviews and compare it to your overall average.



Rating "Vector"

4.4 Overall 4.42 Last 15

Holding Steady No Worries Calculate the **average** score for your last 15 reviews and compare it to your overall average.



Rating "Vector"

4.4 Dverall 4.10Last 15 Downward trend Better find out why!

Calculate the **average** score for your last 15 reviews and compare it to your overall average.



Top Performer Secrets



Responding To Reviews





The Average Conversion Rate of Business Locations by Their Average Reply Rate

> Reply to 30% of reviews to achieve 80% higher conversion rates than businesses than businesses that reply to 10%

uberal

Consumer Conversion Rate

*Dots represent clusters of locations that have similar reply rates and conversion rates and the line represents the trend of conversion rate increase.

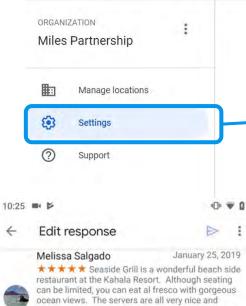
https://uberall.com/en-us/company/press-releases/study-brick-and-mortar-businesses-small-increase-in-online-ratings-boosts-conversion-by-25-percent

miles

≡ Google My Business

Q

Ξ



attentive and the food is delicious. You can also sit at the bar and chat with the knowledgeable and friendly bartenders. Valet parking will be validated for 4 hours. Go check it out!

Mahalo for the 5-star review, Melissa! We 11433.91 hope to see you again soon!

Important updates	
Google may send you important updates about your account	\checkmark
Customer reviews	
Alerts when customers post reviews of your business to your Business Profile	
Questions and answers	
Alerts about questions and answers posted to your Business Profile	
Photos	
Tips and updates about photos on your Business Profile	
Business Profile health	
Alerts and suggestions to help you keep your info accurate on your Business Profile	

Know when reviews are posted

Occasional updates about new features and offers to improve your Business Profile	
Posts	
Updates and suggestions about posts on your Business Profile	
Feedback	
Occasional opportunities to send product feedback to Google	Ē



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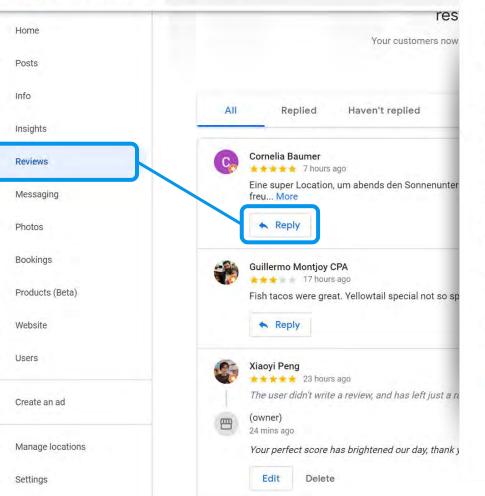
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8+

Q Search locations



Best practices for responding to reviews

- 1. Ignore minor complaints
- 2. Address issues constructively
- 3. Don't use responses to advertise
- 4. Don't offer users anything
- 5. Be professional and polite

Please note that your reply will be displayed publicly on Google and must comply with **Google's content policies**.

OK

Learn more

 \equiv

res

Your customers now

먊 Home Posts -Info Haven't replied All Replied ıh Insights Cornelia Baumer 1 Reviews ++++ 7 hours ago Eine super Location, um abends den Sonnenunter Messaging freu... More Reply Photos Bookings • Guillermo Montjoy CPA + 17 hours ago 10 Products (Beta) Fish tacos were great. Yellowtail special not so sp Website Reply F 0+ Users Xiaovi Peng tate and the second second The user didn't write a review, and has left just a ra Create an ad (owner) 2 24 mins ago 眮 Manage locations Your perfect score has brightened our day, thank y Edit Delete Settings

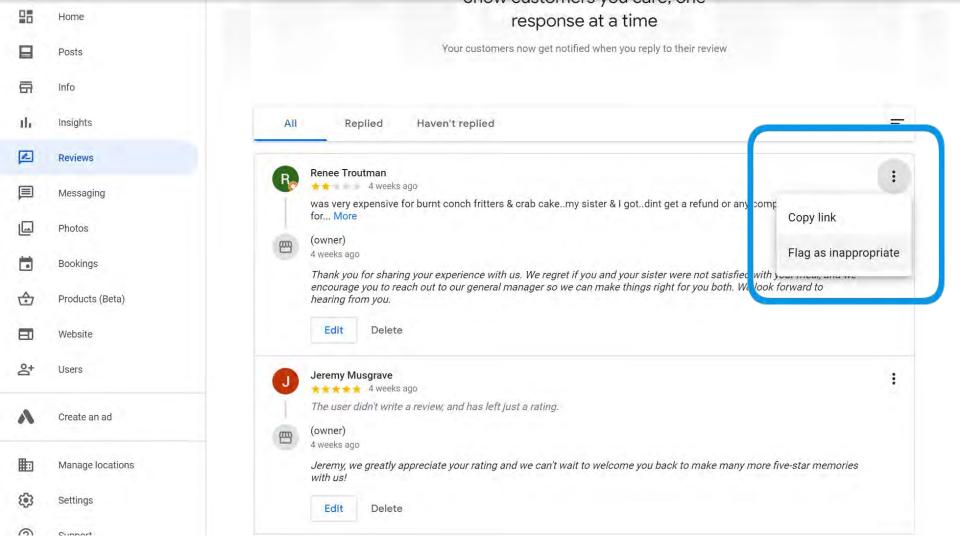
Keep responses to negative reviews short encourage them to contact you offline.

Responding to Negative Reviews

- No reply = you **don't care**
- Be polite, professional & friendly
- Encourage them to **contact you offline**
- **Provide specifics** on who to contact & how
- **Don't offer discounts** or freebies it opens the door for others to take advantage
- Every complaint has a **lesson to teach** about how to improve your products, services or communication

80% of unhappy customers were won over with the right response

Reputology poll



Flagging Reviews

- Spam and fake content
- Off-topic
- Restricted content
- Illegal content
- Sexually explicit content
- Offensive content
- Hate speech
- Harassment and bullying
- Impersonation
- Conflict of Interest

Content attributed to another individual, company or organisation.

- **O** Reviewing your own business
 - Current or former employment experience
 - S Competitors trying to manipulate your ratings

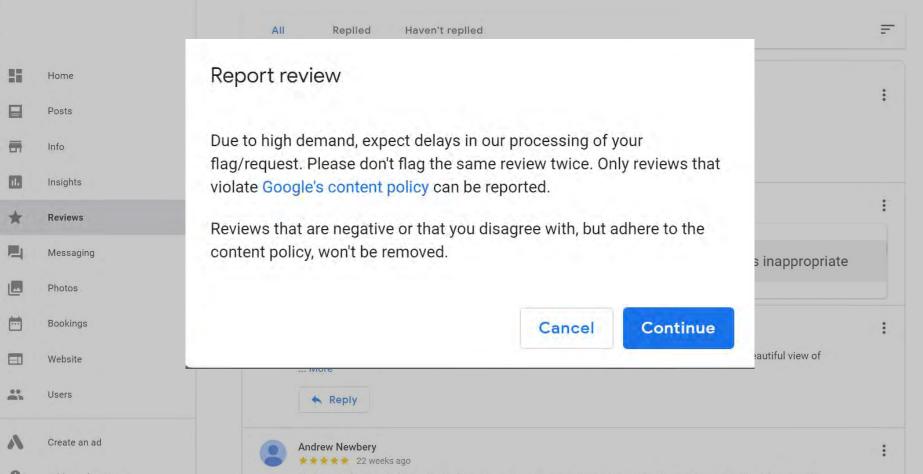


≡ Google My Business









* Required field

You're currently signed in as ca.clark@milespartnership.com If this isn't the account associated with your issue, please switch accounts 🗠 .

If your business is affected by COVID-19, update your profile to provide the most accurate info. Learn more Z .

What is your email address? *

ca.clark@milespartnership.com

What is the official email address used to manage your business on Google My Business?

Select your issue type *

Select one

Describe your issue. *

Getting Help with Reviews

There are ways to get help through GMB support, but manage expectations, particularly right now.

Describe your issue.

What is your issue?

support.google.com/business/gethelp

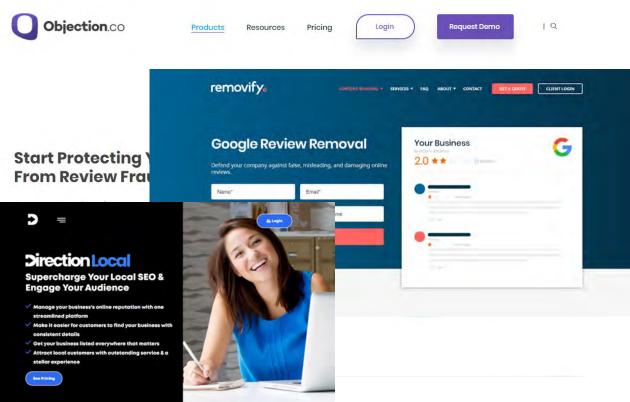


TRY FOR FREE

Login

Posted in Bright Ideas / Learn on November 6, 2019.

Fake Reviews Are a Real Problem: 8 Statistics That Show Why



If you can't get rid of reviews and you're convinced they're fake there are services you can use, but remember that there are no

Review Dispute Services

guarantees.



Manage your reviews

A NEW Manage Reviews tool

Use this tool to report reviews for removal and check the status of reviews you've already escalated. Reviews that violate the Google review policies can be removed from Business Profiles on Google.

Select a business

Select a business to review

	Name	Address
0	MEC Rentals	520 MARYLAND AVE
0	CAC Enterprises	520 MARYLAND AVE
0	Family Wine Imports	No location found
0	Holy Sheets	No location found
0	Cutter's cutlery	No location found

support.google.com/business/workflow/9945796



! Give feedback about this content

Manage your reviews

Use this tool to report reviews for removal and check the status of reviews you've already escalated. Reviews that violate the Google review policies can be removed from Business Profiles on Google.

Select a business

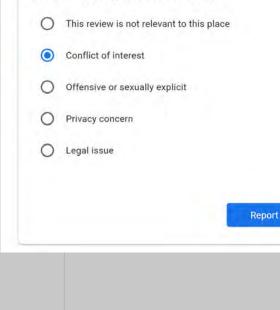
Request to report a review

Use this table to find the reviews submitted for your business, they're listed chronologically. Then, use the links to report a review for removal. To check the status of reviews you've already reported through this tool, check your email or return to this page.

Note: Reported reviews may take up to 72 hours to be evaluated.

Review	Rating	Posting date		
this place is the best	5/5 stars	2020-03-29	View on Maps 🖸	Report a problem
Very lovely staff, answered all of my questions expertly.	5/5 stars	2019-06-15	View on Maps ☑	Report a problem 12
	Allite	ems shown		

What's wrong with this review?



support.google.com/business/workflow/9945796

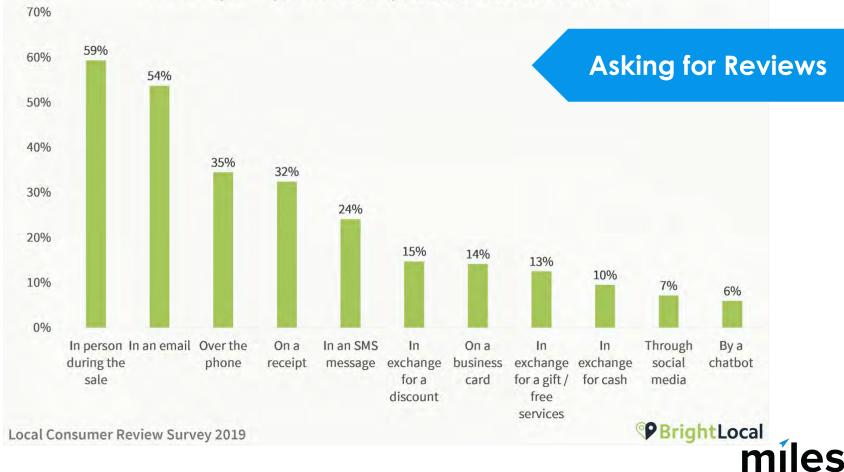
Top Performer Secrets

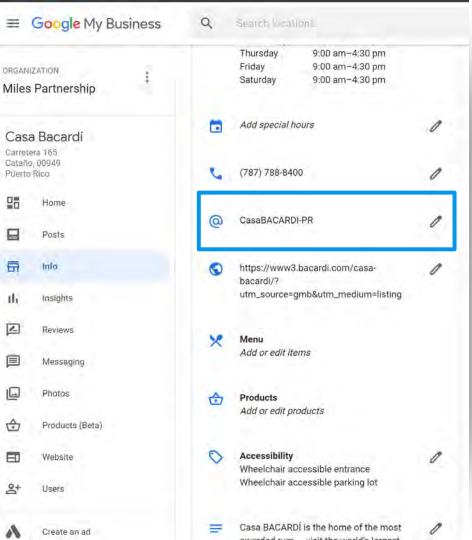


Encouraging Positive Reviews



In which ways have you been asked by a local business to leave a review?



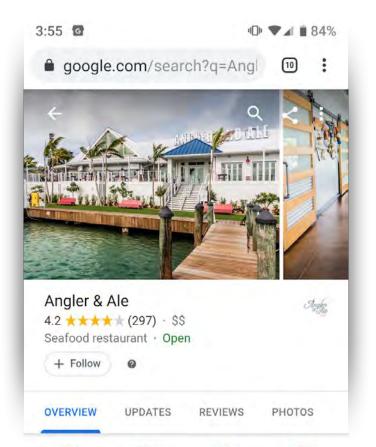


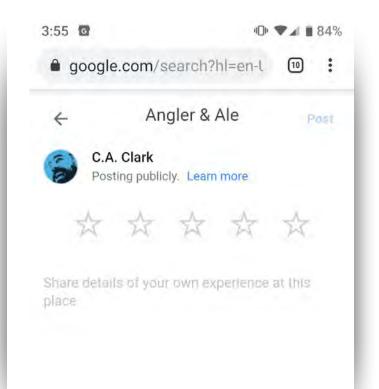
Set up a "short name" for your business. Short names are unique, and have to be based off :

- display name
- existing branding
- current custom URLs
- name of your linked website



<u>g.page/YourShortname</u> <u>g.page/YourShortname/review</u>





review us

on Google

marketingkit.withgoogle.com

Free stickers, posters, social posts, and more – from your Business Profile on Google

Enter business name





Posting Content





The Dalí (Salvador Dalí Musuem, Inc.)

Website Directions Save

4.7 **** 7,344 Google reviews

\$\$ · Museum in St. Petersburg, Florida

The Salvador Dalí Museum is an art museum in St. Petersburg, Florida, United States, dedicated to the works of Salvador Dalí. It houses the largest collection of Dalí's works outside Europe. It is located on the downtown St. Petersburg waterfront by 5th Avenue Southeast, Bay Shore Drive, and Dan Wheldon Way. Wikipedia



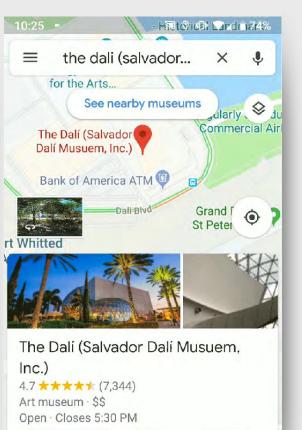
The Dalí (Salvador Dalí Musuem, Inc.) on Google



"If someday I may die, though it is unlikely, I hope the people in the cafes will say, 'Dalí has died, but not entirely." -SD ... 3 hours ago



Art meets artificial intelligenc at #TheDali. Learn more here https://thedali.org/exhibit/da lives/ 7 days ago



Call

Directions

< Share

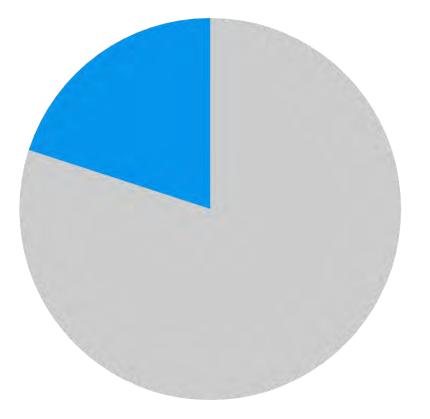
Posts appear with your business profile and provide a huge amount of organic (that means free!) visibility for your business.



Profiles



Audit Benchmark



<18%

Of our 50,000 audited listings listings were **actively** using posts, and **less than 50% have used a post ever**.





Save **Free:** no cost per click 4.5 * * * * 2.622 Google reviews Modern parlour featuring handmade ato & sorbet in or with your own analytics codes

- Visual: include images or videos
- **Engaging:** include direct links to your website or buttons



• **Trackable:** with views and clicks

#blog #giapo #icecream #inspiration 3 days ago

Giapo Website

\$\$\$ · Ice cream shop

From Giapo 'Ice cream rein

traditional & adventurous flavo

Directions

Behind Closed Doors, Thank @cuisinemagazine 5 days ago

you @mwphotographynz and

Posts are:

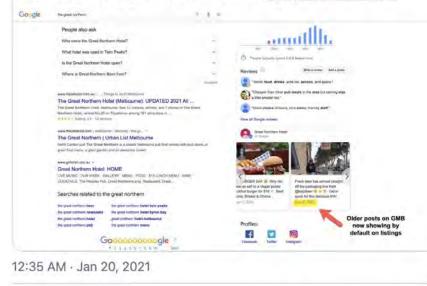


Claire Carlile 💥 💪 🥑 🍱 @clairecarlile

This is kind of a big deal! Use Google posts, and make sure the content of those posts is good! 3

Brodie Clark @brodieseo

Nice one for Local SEOs to be aware of. Now seeing standard Posts appears from months back by default. Would show for 7 days previously, then "expire" and become hidden behind the 'view all' button. Glad to see more visibility given to Posts – this change makes sense IMO.



A NEW Posts Don't Expire

Posts **no longer expire** after 7 days!

Also check that you don't have old irrelevant posts showing



ORGANIZATION

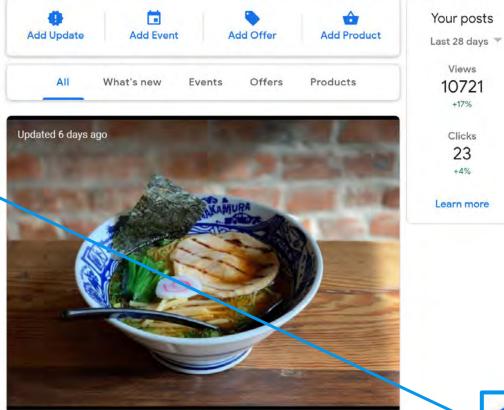
Miles Partnership

Plumeria Beach House

Honolulu, HI 96816

먦	Home	
	Posts	
릅	Info	
ib	Insights	
*	Reviews	
	Messaging	
	Photos	
	Bookings	
	Website	
0°+	Users	

Create an ad

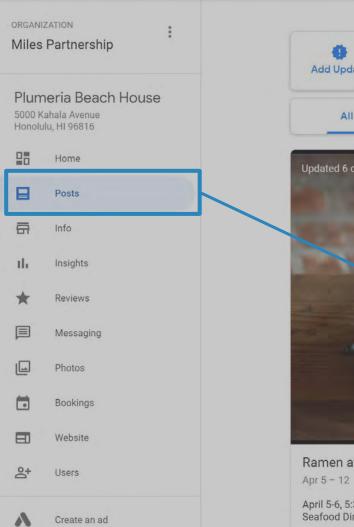


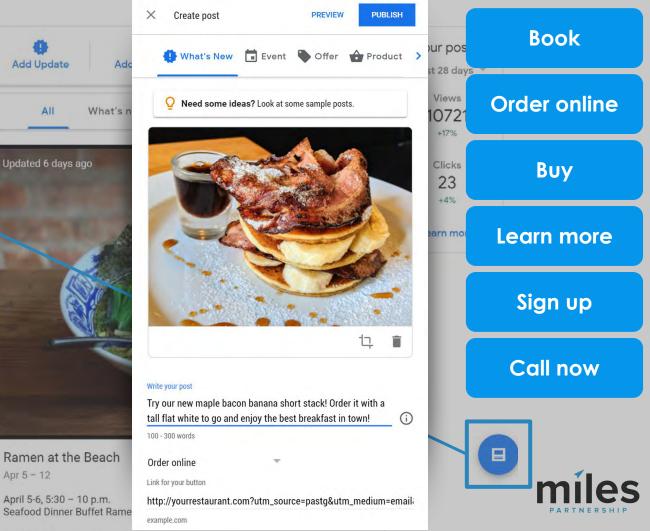
Ramen at the Beach Apr 5 – 12

April 5-6, 5:30 – 10 p.m. Seafood Dinner Buffet Ramen Station

1 11 7 4 0 / 1 1 4 0 / 1









Famous Sunday Brunch at Hoku's Dec 30, 2018

Sunday Brunch at its best in the Honolulu and Waikiki area featuring Maine Lobster, Poke Bar, rolled sushi, King Crab legs, hand carved Rack of Lamb, and an assortment of the finest desserts. In addition enjoy made-to-order French toast, Avocado toast, famous Hoku's Ahi Poke Musubi, fried soft shell crab, eggs any style and omelets. Last seating at 2:00 pm.

Share post

Book

 Median views per week is about **3,000**. Average interaction rate is about **1%**.

This is between a banner ad at .5% and a PPC ad at 2%

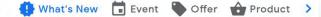


Top Performer Secrets

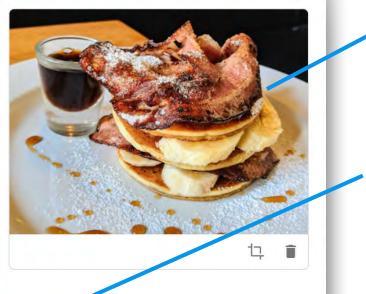


Using Posts Effectively





Need some ideas? Look at some sample posts.



Write your post

Try our new maple bacon banana short stack! Order it with a tall flat white to go and enjoy the best breakfast in town!

(i)

100 - 300 words

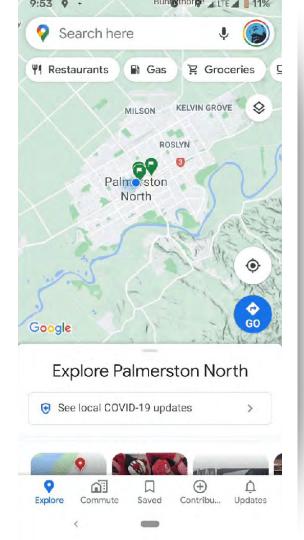
Order online

Link for your button

http://yourrestaurant.com?utm_source=pastg&utm_medium=email

- Use an attention grabbing photo
 bright colors, simple, single
 subject.
- Focus your message on the first 100 characters.
- Add your own tracking codes to your call-to-action button.

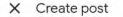


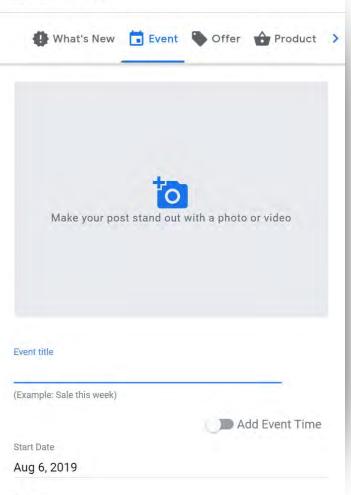


Best Practices for using GMB Posts:

- Keep **two posts live at a time** to maximize view rate for your content. More than two will reduce viewability of your oldest post.
- Posts also appear as part of the explore panel (see left)







Event-type posts have the best overall performance* for our directly-managed profiles. Events have the greatest number of available options and are presumably viewed as more timely.

*ymmv

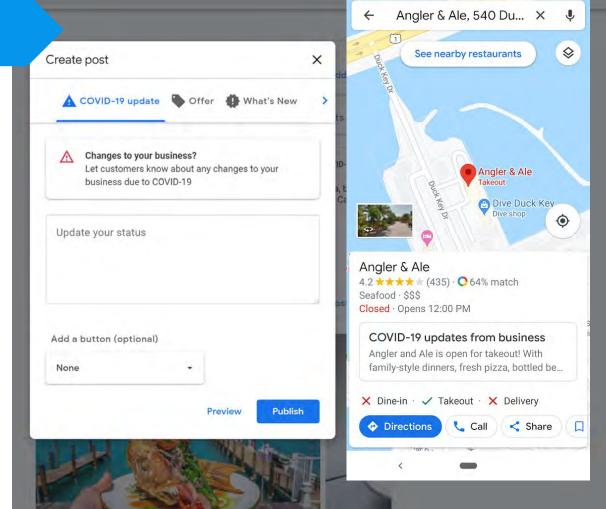


End Date

COVID-19 POST TYPE

New COVID-19 update post type, which has limited options but is pinned to the top of your profile, allowing other posts below as normal.

This is a great place to reassure customers about safety.



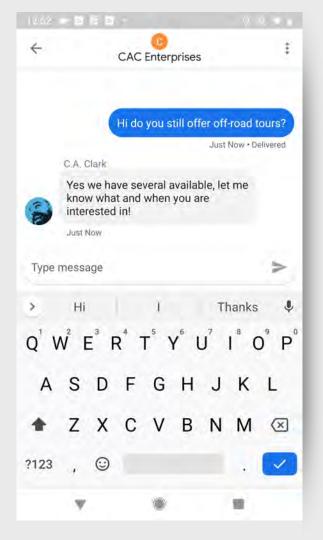
9:03 💠 🖂 🗅 🖪

0 9 744 75%

Messaging Tab



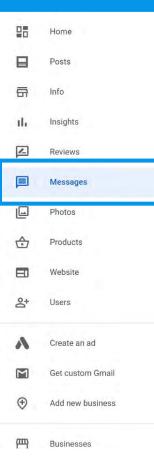


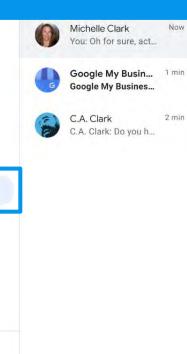


Messaging allows customers to **connect with you directly** (and privately) through your business profile with questions and concerns.



NEW Web Messaging







Important: By early March 2021, all businesses will have access to messaging on the web.

21:18

Michelle Clark



Do you have any rambo style cheese knives?

Oh for sure, actually the cheese knives used in the upcoming Rambo Six movie are from our store!

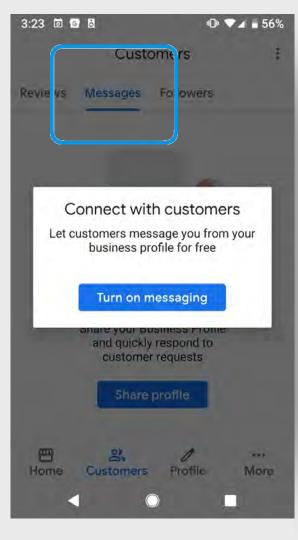
Now · Delivered

:::

.

Type message

1



11:30	0	äi.	0	0		**	0	Ψ.	é į	51%
-------	---	-----	---	---	--	----	---	----	-----	-----

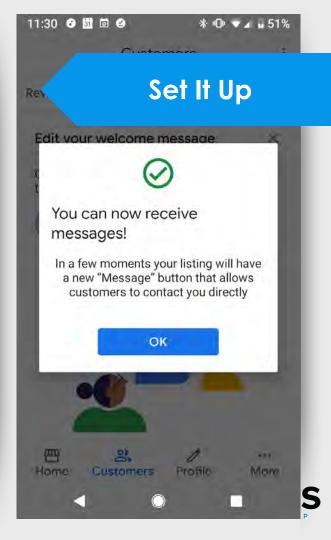
X Edit your welcome message

Create an automatic greeting for customers that message you

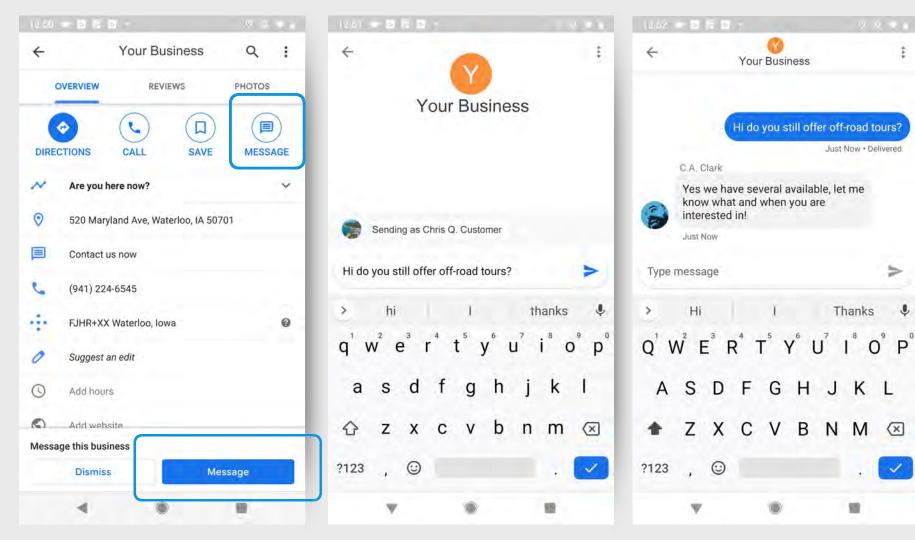
Welcome Message

Hi! How can I help you today?





	Google My Business	Q Search businesses	 6
ORGANI Miles	IZATION Partnership		
61 Hav Duck K United			
	Home Posts	Connect with customers	
ā	Info	Let customers message your business on Google for free and respond	
×	Menu	from bare or using the boogle maps app on your mobile device.	
e 1	Food orders	Turn on messaging	
ւհ	Insights		
	Reviews		
	Messages		
	Photos		
	Bookings		
	Website	©2021 Google - Terms - Privacy Policy - Content Policy - Help - Get Android app - Get iPhone app	
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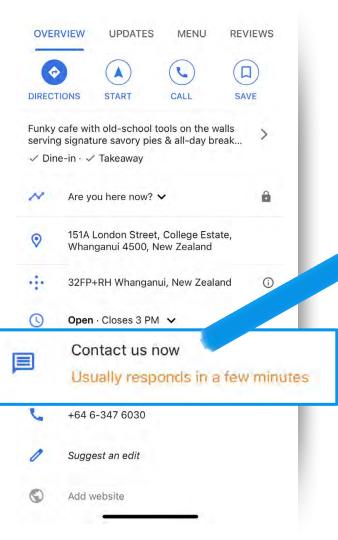


Top Performer Secrets



Messaging Best Practices





Messaging is a great way to connect directly with customers, but before you commit consider these things:

- Make sure you or someone you designate is
 prepared to answer quickly. You don't need to
 answer after hours, but how quickly you respond
 can be important NOTE: If you don't respond within
 24 hours you risk having the feature disabled.
- Because it's now part of the app & desktop you can have multiple users/devices assigned to answer questions
- Conversations aren't public but remember they can be screen-captured



Top Performer Secrets

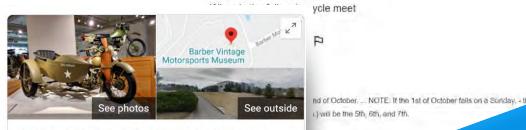


Monitoring Questions & Answers



Barber Vintage Motorsports Museum

6030 Barber Motorsports Pkwy, Leeds, AL



Barber Vintage Motorsports Museum

Website Directions Save

4.9 **** 1,869 Google reviews

Museum in Birmingham, Alabama

Contemporary, glass-enclosed setup for 1,200 with an adjacent road course.

Address: 6030 Barber

Question. Q: When is the fail ______ororcycle meet

A: Always the 2nd weekend of October. ... NOTE: If the 1st of October falls on a Sunday, - the 2nd weekend (Fri. thru Sun.) will be the 5th, 6th,...

(2 more answers)

See all questions (30)

Reviews from the web

Ask a question st of October Ask a question Ask a question

Flat track racing or MX at the 2019 Barber Vintage

Festival?

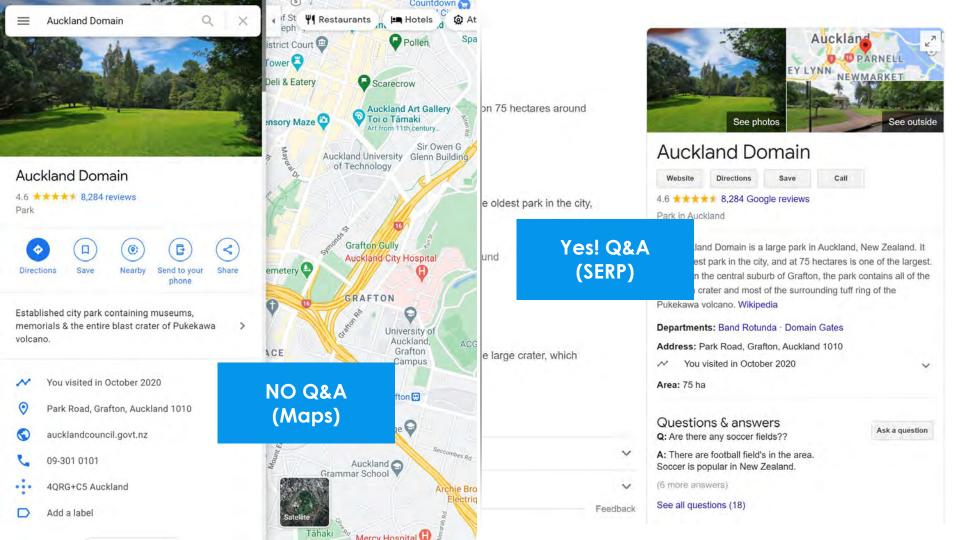
miles



sic a question

(Not even in GMB!)

Questions & Answers is a public feature which appears as part of your Business Profile. Anyone can ask, and answer questions about your business.



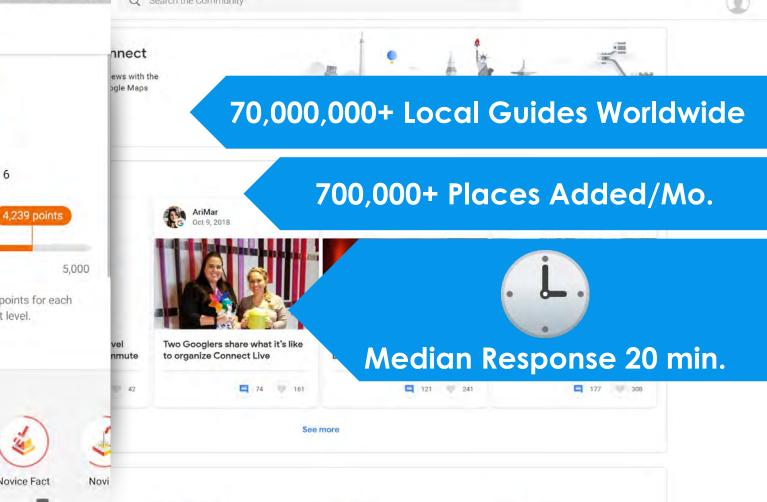


4

C.A. Clark

Q Search the Community





1,500 As you help other people, you earn points for each contribution & get closer to the next level.

Local Guide Level 6

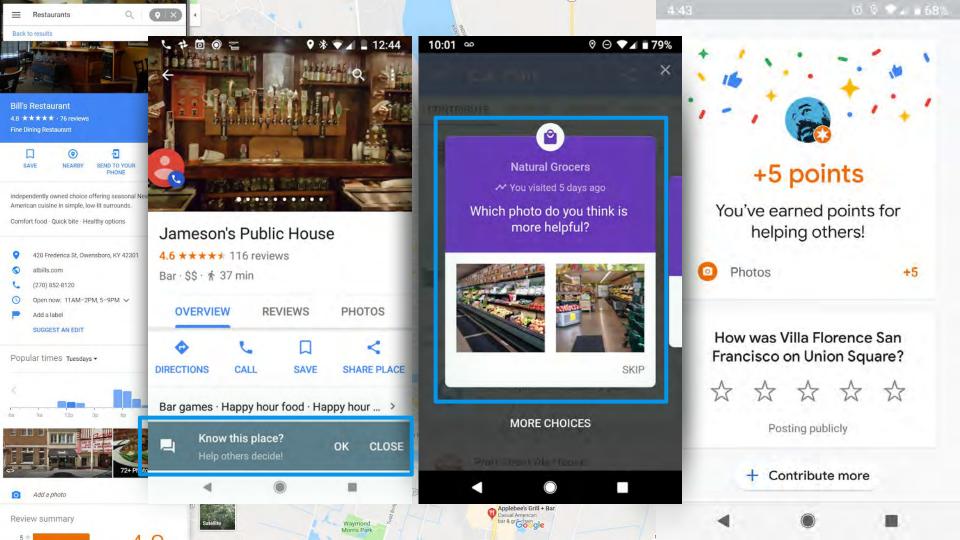
LEARN MORE

Badges 1 0 Novice Novice Fact Expert









5:04

2094444



Question about Barber... 6030 Barber Motorsports Pkwy,...



Kimberly Janovitz a year ago

When is the fall motorcycle meet

的3 户



Add an answer publicly



14 -



Question about Barber... 6030 Barber Motorsports Pkwy,...

10

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1		2

Kimberly Janovitz a year ago

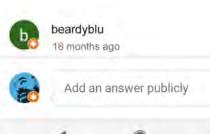
When is the fall motorcycle meet

RMW2

a year ago

Always the 2nd weekend of October. ... NOTE: If the 1st of October falls on a Sunday, - the 2nd weekend (Fri. thru Sun.) will be the 5th, 6th, and 7th.

凸2 户



But... they often get answered faster by Local **Guides** than they do by the businesses, and the Guides aren't always right.



How many inches is it

13 4

Answer 🗗



Glenn Stoops Local Guide - 8 reviews - 4 photos

a year ago 151 feet tall. 305 feet high.

What is the quality

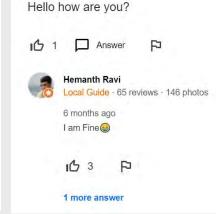


does the statue of liberty wink





6 months ago Not to all....:-))



Questions & Answers is also generally full of some **pretty crazy stuff** - so it's worth checking your listing.



What possible penalty does she face?

How many inches is it

Ib 4

Answer F



Glenn Stoops Local Guide · 8 reviews · 4 photos

a year ago 151 feet tall. 305 feet high.

What is the quality

1 Answer

swer F



What possible penalty does she face?

it	does the statue of liberty wink	Hello how are you?
P	1 🖸 Answer 🏳	Hemanth Ravi
iews · 4 photos	Old Man Local Guide · 153 reviews · 448 photos	6 months ago I am Fine
et high.	6 months ago Not to all:-))	1 more answer
	What's the history of the statue of liberty	and all designed as the state
F	ぱ 1 □ Answer P	
eviews · 196 photos	Valéria Dacanal Garcia Local Guide · 190 reviews · 577 photos	
	8 months ago Hi! Access the website. There are many inform	ations there 😟
does she face?	1 1112 12	5

Looking for a coalrang	
Like 💭 Answer	
Ngzr Cx	
Local Guide · 15 reviews · 95 photos	Options
3 years ago	
Maybe	
Like	



Of our 50,000 audited listings had **questions** from **customers**

95%

Have **answers** from the business **owner**

<15%



Manage locations Settings	Customer reviews Alerts when customers post reviews of your business to your Business Profile	
O Support	Alerts about questions and answers posted to your business room. Photos Tips and updates about photos on your Business Profile	
Make sure you have notifications	Business Profile health Alerts and suggestions to help you keep your info accurate on your Business Profile Insights Personalized insights and tips about your Business Profile	
on and check your answers frequently.	Product updates Occasional updates about new features and offers to improve your Business Profile Posts Updates and suggestions about posts on your Business Profile	
	Feedback Occasional opportunities to send product feedback to Google	

Mobile Notifications

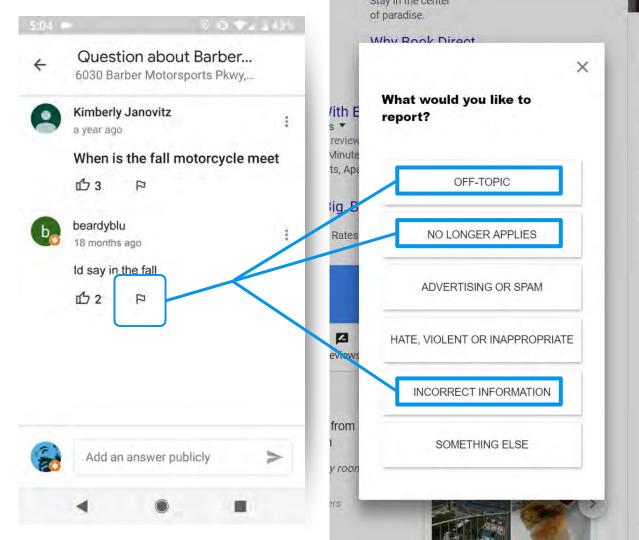
Google My Business mobile app

Use the Google My Business mobile and to access your notifications settings for your mobile



Reply Reply All SForward THE MODERN HONOLULU Sun 4/22/2018 3:54 PM GM Google My Business <googlemybusiness-noreply@google.com> 1603, 1775 Ala Moana Blvd, Honolulu, HI ← All questions Rick McMahan added a new question to your listing To CA.Clark@milespartnership.com If there are problems with how this message is displayed, dick here to view it in a web browser. **Rick McMahan** Does every room have a balcony? Helpful? Google My Business THE MODERN HONOLULU THE MODERN HONOLULU (Owner) 2 Add an answer publicly Rick McMahan added a new question to your listing "Does every room have a balcony?" THE MODERN HONO Kat E 1603, 1775 Ala Moana Blvd, Local Guide - 14 reviews - 15 photos Hon., 4 days ago Not all but most. REPLY NOW 1 2 REPORT THIS QUESTION Rajesh Bahadur Local Guide - 11 reviews 40 photos Learn more Google Play Ask an expert 8 Most of yes. App Store Helpful? Gazgle LI C1600 Aniphiliwalm Parkway, Mauntain View, CA 94043 USA. vicky scharlau Local Guide - 4 reviews - 131 photos This envolwas sent to you because you indicated that you'd like to receive polifications about Questions and Aleswern or while basenees, inding. If you don't want to receive such emails in the followe, presse ansatescribe here. You can also change your preterences on your Google My Business setungs page by logoing into https://business.google.com/settings Nope.

Holoful2



After you've provided your own answers, **report the bad answers** in your profile.



Post Your Own Questions & Answers! Ask a question every room have a balcony? Know this place? Answer quick questions IDRUI? Answer Kat E Local Guide - 14 reviews - 15 bholos **Review summary** Write a review Add a photo 2 Not all but most. Ask a question Rooms · 3.9 **** THE MODERN HONOLULU Guests liked the large, clean, updated rooms, though 10 2 some said maintenance could be improved · Rooms had views · Some guests noted the rooms could be quieter & THE MODERN HONOLULU 5 more answers Posting publicly beds could be improved Location · 4.4 **** king available? How far is the hotel from Ala Moana Shopping area? Near the beach; shopping & sightseeing nearby · Easily ipful? accessible by car · Near public transit Service & facilities 4.3 **** Ryan Devlin Guests enjoyed the pool · Guests appreciated the friendly 93 reviews 193 photos Local Gi staff · Guests spoke highly of housekeeping In the actual hotel it's valet parking only. There's View all reviews foom bill in addition to the \$35 per night. Self par CANCEL POST **Ouestions & answers** sile 2 Ask a question See all questions (2) 9 more answers



Photos Tab



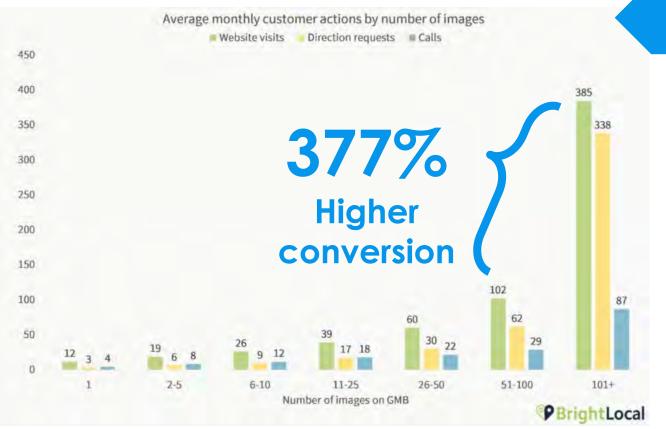
Managing Your Visual Representation





Photos are a key part of **how potential customers make decisions** about your business.





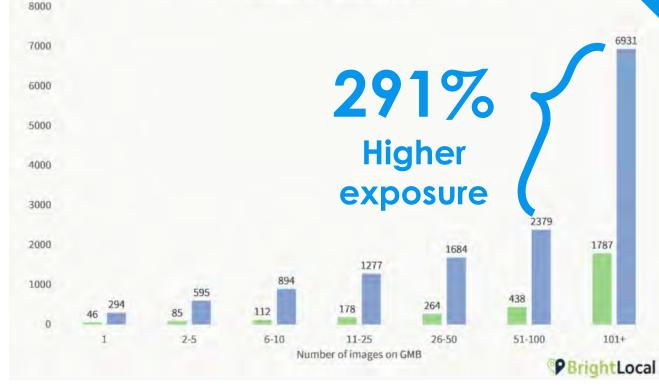
Images

Businesses with more than 100 images have significantly higher conversion rates.



Images

Average monthly Direct and Discovery searches by number of images
Direct searches



They also have higher exposure rates suggesting that photo volume (and frequency) is an important ranking signal.



Average monthly Direct and Discovery searches by number of images
Direct searches
Discovery searches

8000

7000

Images

Add 4-5 photos per 6000 month for a 5000 10-30% 4000 3000 Lift in exposures for 2000 your business 894 1000 595 112 2-5 6-10 11-25 26-50 51-100 101+ Number of images on GMB **P**BrightLocal They also have higher exposure rates suggesting that photo volume (and frequency) is an important ranking signal.



Top Performer Secrets

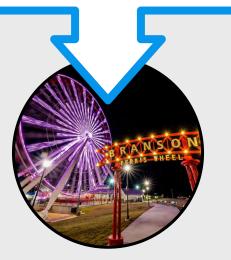


Photo Best Practices



1. INFORMATIVE

What would a potential visitor want to know or see about this place? Consider the **scope**, the **scale** and the **context** of the place you're capturing.





1. INFORMATIVE What would a potential visitor want to know or see about this place? Consider the **scope**, the **scale** and the **context** of the place you're capturing. 2. ATTRACTIVE What makes this photo eye-catching? Consider **color**, contrast, saturation, lighting, focus and leading lines.



1. INFORMATIVE

What would a potential visitor want to know or see about this place? Consider the **scope**, the **scale** and the **context** of the place you're capturing.

2. ATTRACTIVE

What makes this photo eye-catching? Consider **color**, **contrast**, **saturation**, **lighting**, **focus and leading lines**.

3. RECENT

Customers want to know what things look like right now, the're looking for reassurance - yes, this place is open, yes it's safe, etc.



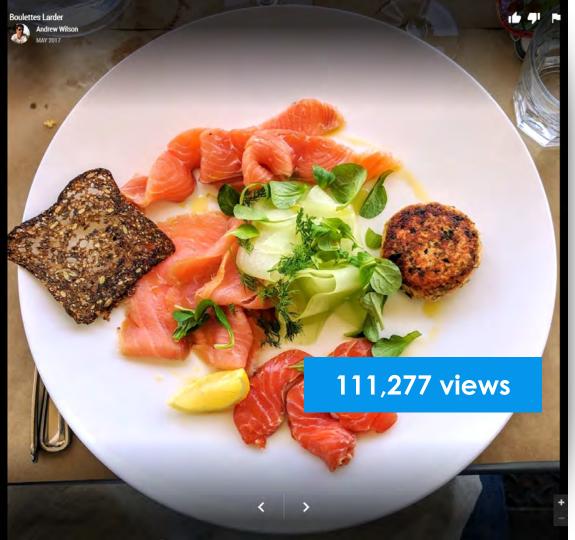




This photo is good! It's both informative and attractive. Easy to understand what it is, where it's taken from, bright colors good contrast, good framing.

This photo is bad. It isn't attractive off-kilter horizon, muddy colors, and it isn't particularly informative unreadable signs/context.







10,757 views





Photo Best Practices

- Only upload photos you created or own the complete rights to.
- Upload **at least 4K** images (3840x2160).
- **Don't use filters** limit your edits to brightness, color, contrast & saturation.
- Avoid seasonal images, unless that's relevant to the location you're shooting.





Photo Best Practices

- Keep your vertical and horizontal lines as straight as possible.
- Shoot **mostly horizontal images** - the products make much better use of them than portrait images.
- Interiors without people are preferred to those with people. Avoid identifiable faces & PII, or have release forms.



Top Performer Secrets



Flag poor quality & irrelevant images for removal





<

What's wrong with this content?

- Offensive, hateful or sexually explicit
- Copyright or legal issue
- Privacy concern
- Poor quality
- Not a photo or video of the place
- Other

Please share your reason. Examples: inappropriate caption, misclassification, bad audio.

CANCEL REPORT

Ravish Honolulu

()

>

//www.google.com/cbk?cb_client=biz.frontend.gmb&output=report&image_key=!1e10!2sAF1QipMPulnYa7YclcCrUtNb_AN8XuXu6XY3dk-LZGkv&hl=en&fid=0x7c006df427762b8d:0x56c55074f75b

Top Performer Secrets



Use 360s and Virtual Tours To Attract Customers



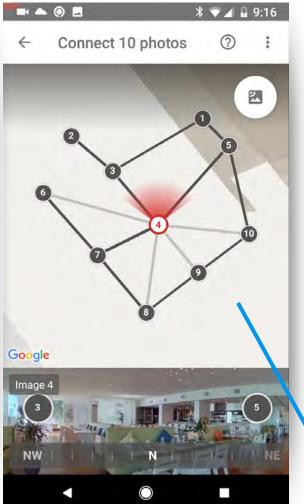


360 degree imagery via Google Street View is an **important tool for businesses**, **travelers** and **destinations**. Increasingly customers are expecting to be able to "look around" your business before they decide to visit.

Especially true in 2020!

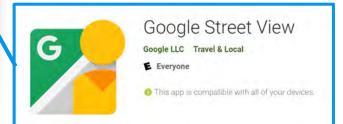






Free App

You can also connect your 360s into virtual tours that allow customers to take a walk through your business.



Ricoh Theta V (About \$400)

? 0



Anzac Ave Auckland

🚰 Google, Inc.

Street View - Oct 2017

Countdown Auckland City

0

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 Data Destruction

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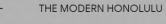
Google

AUCKLAND WELLINGTON

CHRISTCHURCH DUNEDIN

New Zealand	✓ Otago	• City	Clear All Filters
Agency	City	Email	Contact Number
Blue Penguin Studios	Dunedin	hadujah@gmail.com	+64 27 302 5114
Gilbert360	Google	Street View	+64 28 411 5600
Derek Golding		trusted	+64 210 460 359
360 New Zealand Ltd	wanaka	inio@aounewzeaiand.com	+64 210 620 231
Êlie Babin	Wanaka	elie.babin@gmail.com	+64 27 604 9910

PARTNERSHIP



All



0

From visitor latest Rooms Amenities









Minn Tun

Street View - Aug 2013



Embed a map

Medium -<iframe src="https://www.google.com/maps/embed?pb=!4v15651342/



By embedding this map, you agree to the terms of service.



Add 360s to your blog/website

COPY HTML



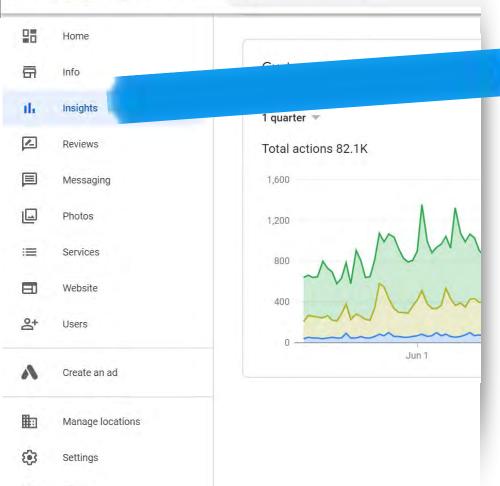


Measuring Exposure & Engagement



Support

2 Search locations

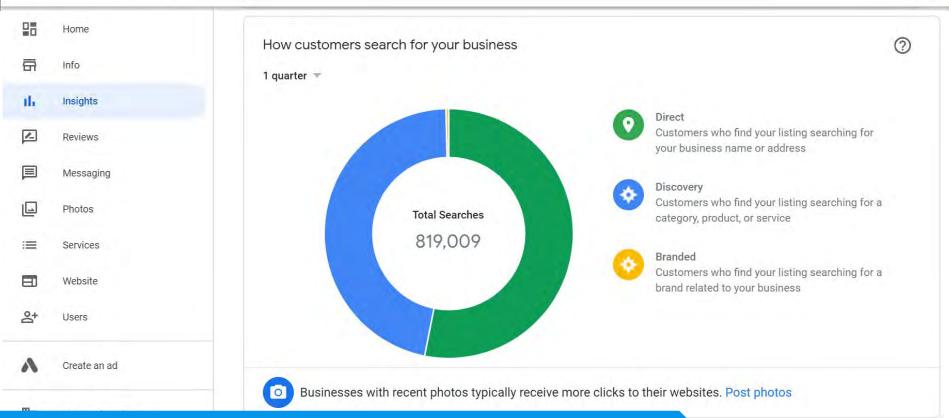


Insights reporting tracks customer exposures and engagement inside Google's platform - you can't get these numbers anywhere else.



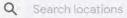
Q Search locations



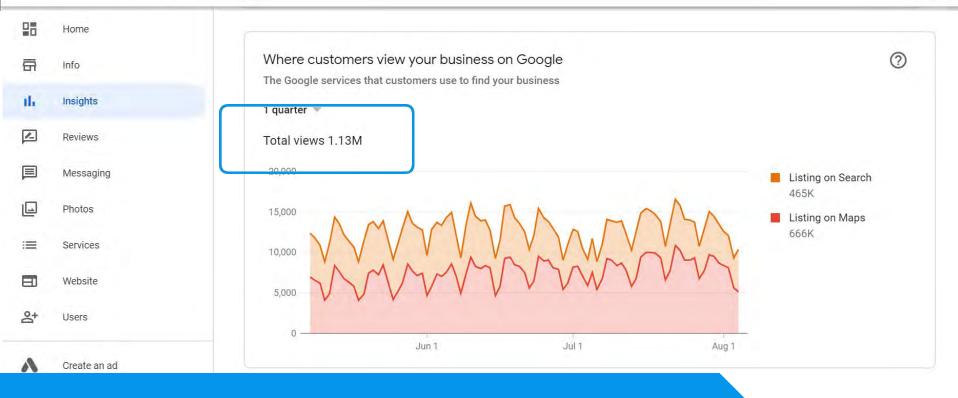


Audit Benchmark: 45% direct, and 55% discovery

Support



... 🛞

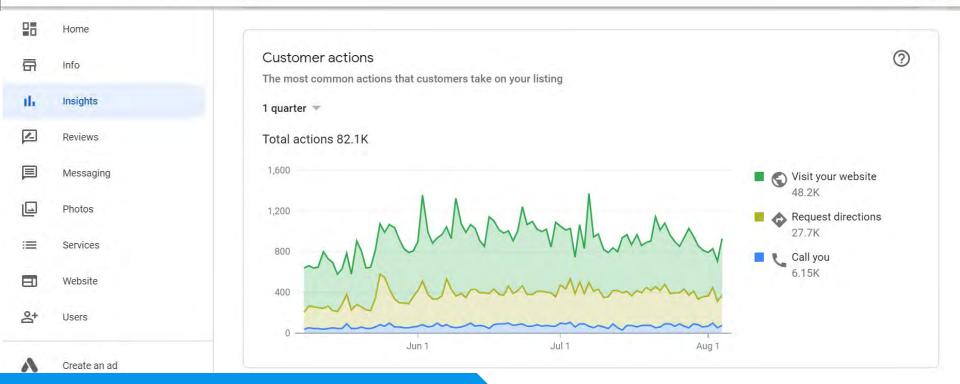


Audit Benchmark: average exposures per month (was) 115,091

Settings

Q Search locations

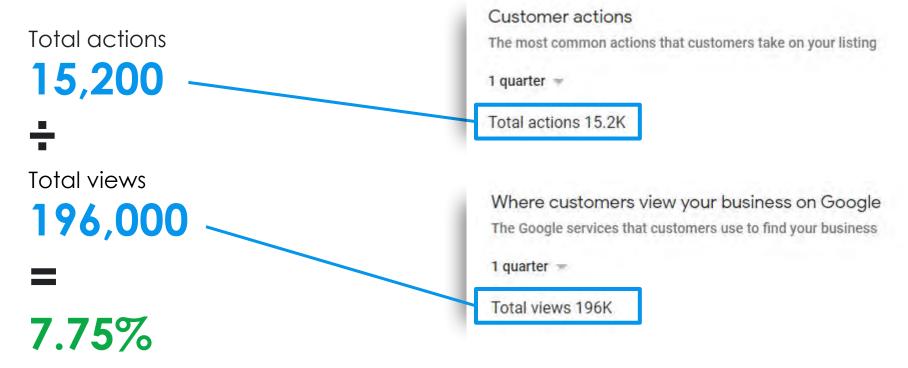




Audit Benchmark: conversion rate is 4.8%

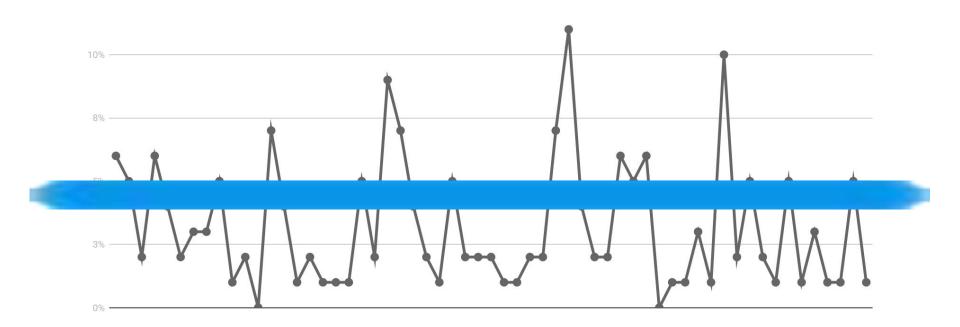
(3	Settings
0	Support

Calculate your conversion rate





Average conversion rate (views vs. customer actions) is **just below 5%**. High performers are up to 10%, low performers are 3% or below.



Q Search locations



Map data ©2019 Terms of Use

먊	Home							
ā	Info	Directions requests						?
ih	Insights	The areas where customers req	uest directions to your bu	siness from				
m	msignis	1 quarter 🔻						
R	Reviews	United States	11,073			er v		-
		Canada	40					53
	Messaging	United Kingdom	33	1. The second				Tai
		Puerto Rico	28			261	(P)	
	Photos	South Africa	20	The second		A ()		
-		Switzerland	14	2 H. 1 L			RA	1 m
: Se	Services	Mexico	12	731.	NOR		EUROPE	aw
		Argentina	11			Atlantic Ocean	JY R	3
	Website	Pakistan	10	-			AFRICA	200
-		Denmark	<10	6	53	9 000	ALL THE	
°‡	Users	France	<10		Pacific	SOUTH	Text .	9
		Germany	<10	OCEANIA	Ocean	Ty	the state	Oce
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			<10			-		

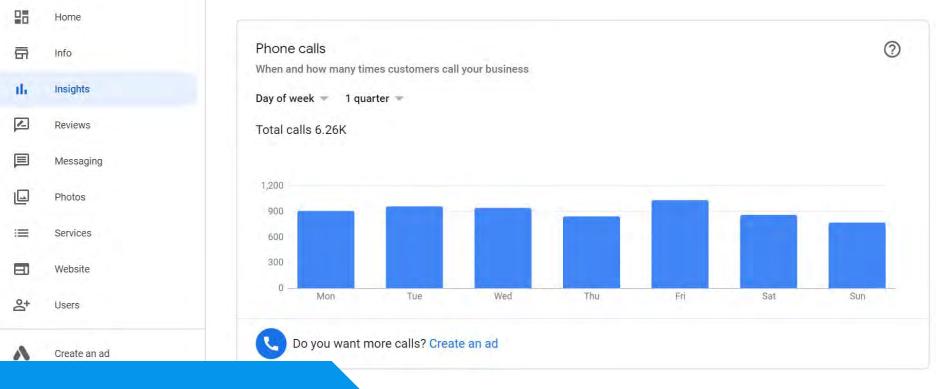
Good indicator of intent!

Settings

Support

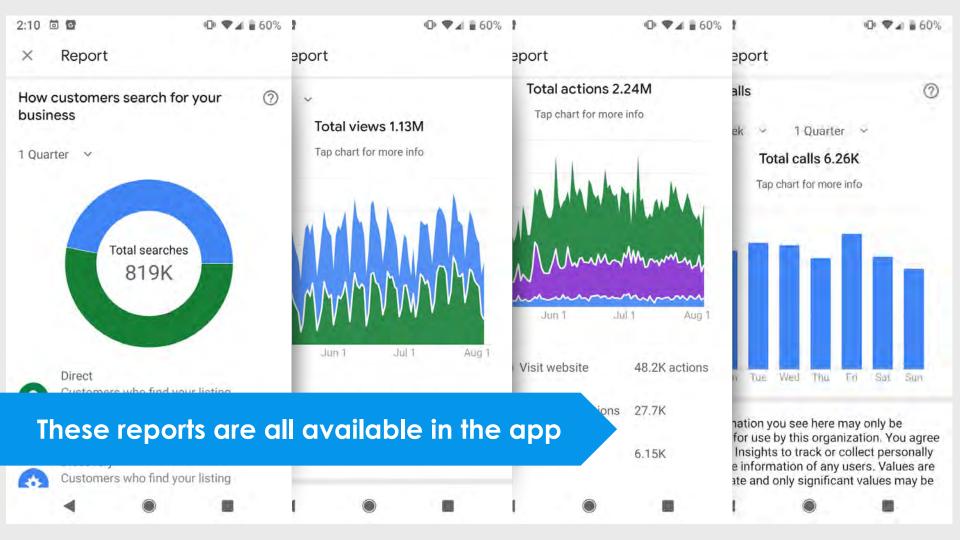
Q Search locations





Plan staffing and marketing

1	Settings
?	Support



≡ Google My Business

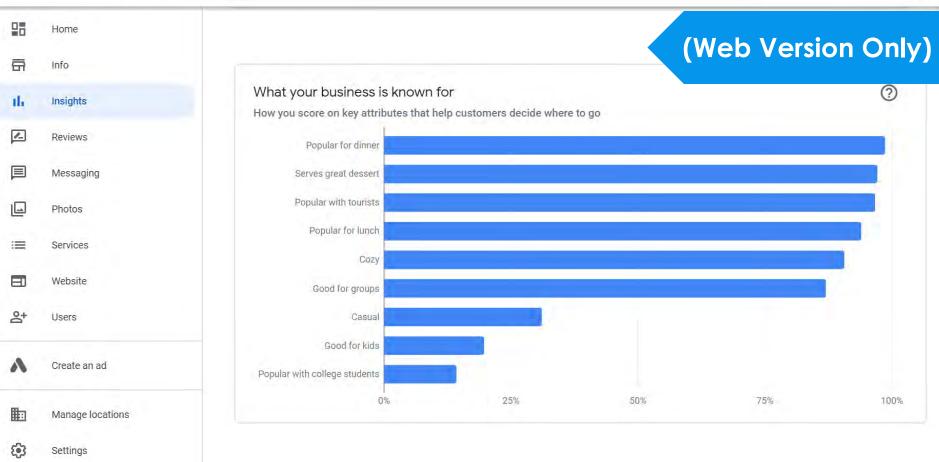




28	Home		
ā	Info	Queries used to find your business • Send feedback The most popular queries for your business by unique users	(Web Version Only)
ih	Insights	1 quarter -	
	Reviews	Query	Users
	Messaging	1 florida keys resorts	64,360
	Photos	2 florida keys all inclusive	33,777
:=	Services		
	Website	3 all inclusive florida keys	33,392
°q+	Users	4 all inclusive resort florida keys	11,326
•	Create an ad	5 all inclusive resorts in florida keys	10,037
		6 resorts in florida	8,604
	Manage locations	7 all inclusive resorts florida keys	6,719
÷	Settings		1-10 of 1,000 🔇 🗲 🗲
0	Support		

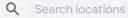
≡ Google My Business



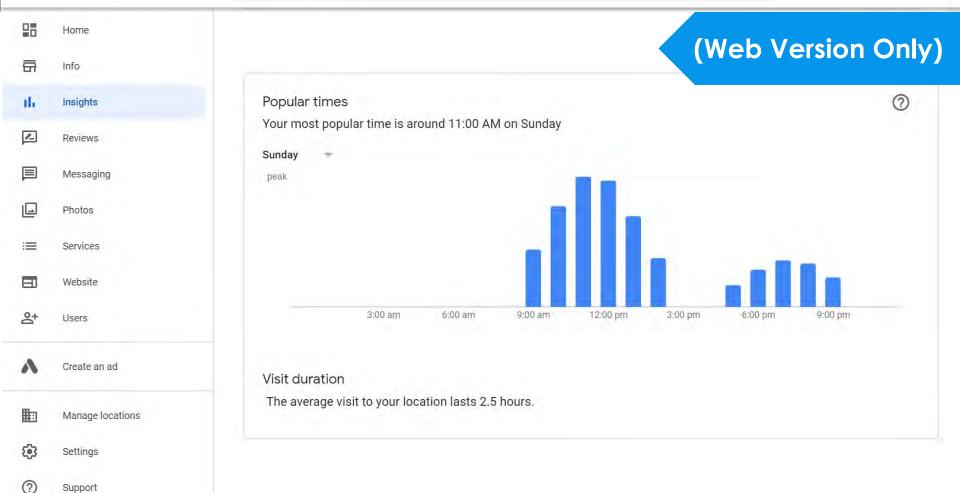


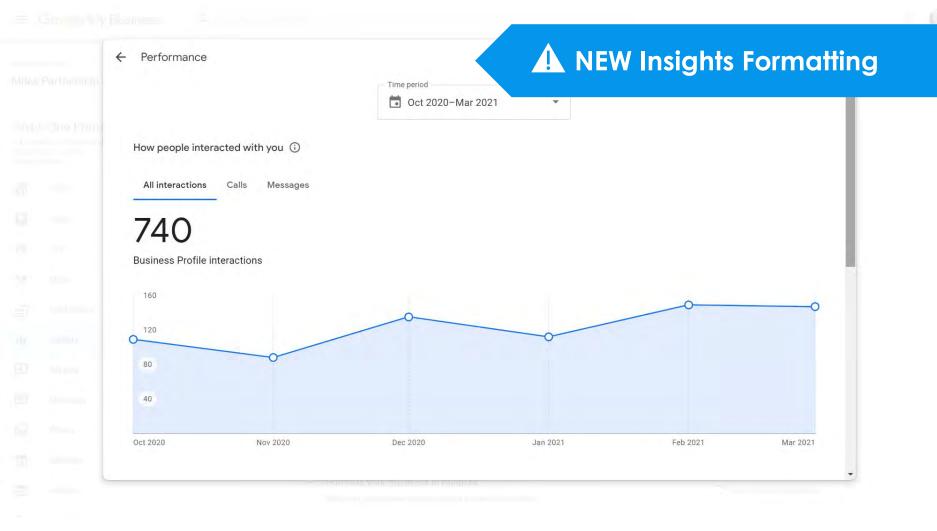
Support

≡ Google My Business









46,023

O People viewed your Business Profile

Platform and device breakdown Platform and devices that people used to find your profile



• 24,003 • 52% Google Search - mobile

• 12,801 • 28% Google Maps - mobile

• 7,813 • 17% Google Search - desktop

• 1,406 • 3% Google Maps - desktop

A NEW Insights Formatting

20,037

Q Searches triggered your Business Profile

Searches breakdown Search terms that returned your profile in the results

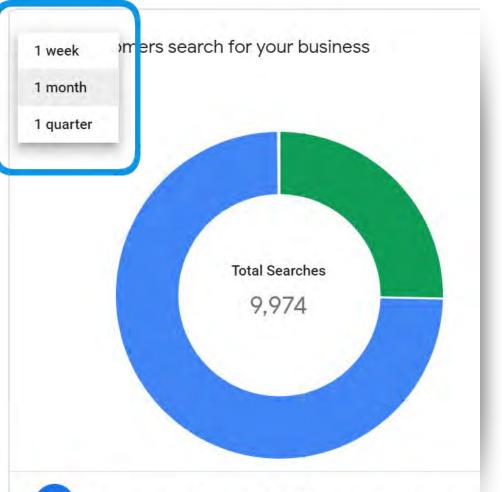
1	Restaurants	4,937
2	restaurants near me	3,065
3	restaurants	1,953
4	duck key restaurants	974
5	food near me	899
	See more	

Top Performer Secrets



Download Historical Insights





Date range options for insights are limited to a rolling week, month or quarter. Which means, you can't compare any data older than 90 days.



Businesses with recent photos typically receive more c



				Charles of the second states
5	Discovery Searches	108240	66460	Į
6	Total Views	351845	276898	28
7	Search Views	194396	135302	1:
8	Maps Views	157449	141596	1!
9	Total Actions	14560	13211	:
10	Website Actions	7217	5669	
11	Directions Actions	6669	6862	
12	Phone Call Actions	674	680	
13				
14	YoY %Changes			
15	Total Searches	490.80	762.98	60
16	Direct Searches	255.94	2157.01	225
17	Discovery Searches	779.50	488.30	33
18	Total Views	352.65	406.78	39
19	Search Views	494.72	593.54	49
20	Maps Views	249.55	303.06	33
21	Total Actions	256.08	938.60	81
22	Website Actions	238.51	1834.81	14(
23	Directions Actions	303.94	617.78	58
24	Phone Call Actions	120.26	2856.52	354
25				
26	Photos			
27	Total Owner Photos	49	49	
28	Owner Photo Views	337482	281588	29

2055

162021

2819

11

149739

iSITE Benchmark: 137/Day

10,500

Jan Feb Mar Apr May Jun JUL Sep Oct Nov Dec Aug



Ratings/Reviews

Daily Average: 2507

Centers By Month.

Average rating and total reviews for all tracked iSITE Visitor Centers

Photos/Views

Total Number of photos and views for all tracked iSITE Visitor Centers

4.4 (3,812)

6,820/23,450

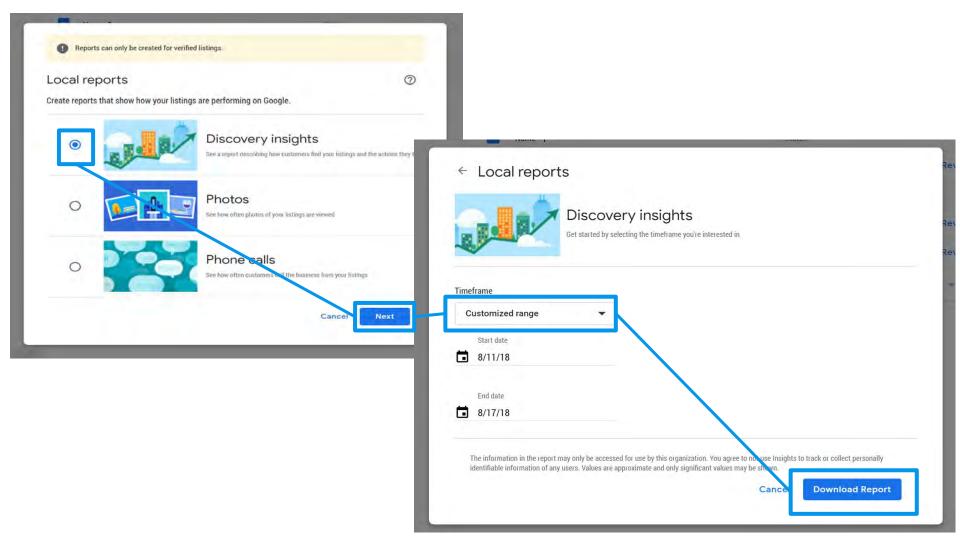
iSITE Benchmark: 682 photos - 2,345 Reviews per month

29 Total Customer Photos

30 Customer Photo Views

Google My Business Q Search locations \equiv

Linked accounts	4 locations	100% published	
Settings	Locations		
Support	× 1 location selected		Actions 🔺
Back to GMB Classic	🗖 Name 🛧	Statue	Download:
	Admiralty House Park 68 Spanish Point Rd, Bermuda, Spanish Point, Bermuda	Published (1 update)	Insights
	Bermuda Iourism Authority 22 Church Street, Hamilton, Bermuda	Published	Google updates:
	Bermuda Visitor Services Centre Dockyard Dockyard Terrace, Sandy's Parish, Bermuda	Published (1 update)	
	Clearwater Beach Park Cooper's Island Road, Cooper's Island, Bermuda	Published (2 updates)	Discard
		Rows per page: 10 👻	Transfer location
			Mark as:
nload His	torical Insights (Web O	only)	Open Permanently closed



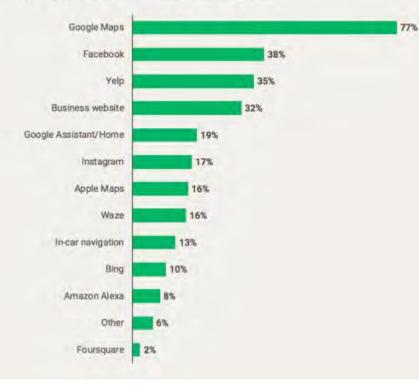
Best Practices



Claiming Other Listings



Which tools do you use to find information about businesses near you?



Google Maps is certainly the primary source of business information, BUT... Facebook = 38%Your Website = 32%Apple Maps = 16%

Article by Search Engine Land:

https://searchengineland.com/google-maps-thedominant-local-search-tool-followed-by-faceboo k-and-yelp-325699#:~:text=lt%27s%20not%20a%20 secret%20that,Survey%20consistent%20with%20tra ffic%20data

					cloud.google.com			
FACEBOOK for Business	Get Started	Learn	Insights	Solutions	Resources	Support	Good questions. Real answers.	Cre

Google Cloud

J Suggested Goal

Connect with customers.

0

Create a Page

Bay Bakery

Overview
 Goals
 Saved

Food Truck

V

Q

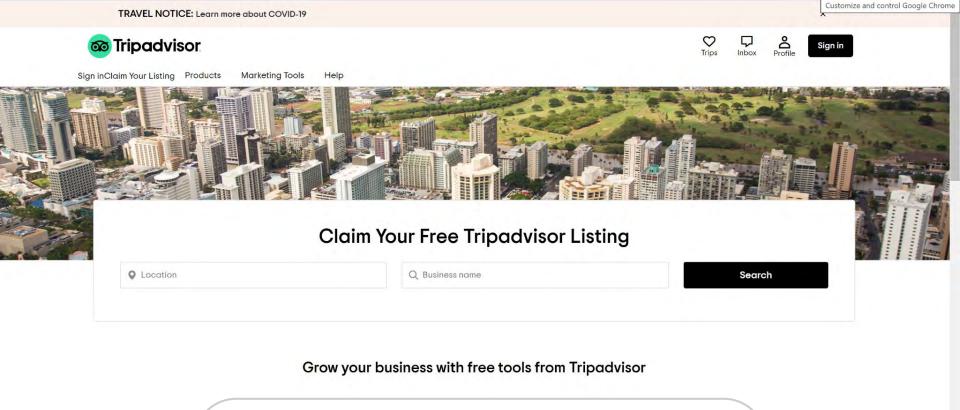


Create a Plan

Take the guesswork out of growing your business.

Get step-by-step guidance, industry insights and tools to track your progress, all in one place.









Customise your listing details, upload photos, and more to show customers what makes your business special.

SIGN IN

MAKE IT 7 USA . INTL

TECH

Apple's new and improved maps that cost 'billions' are now out across the US

SHARE

PUBLISHED THU, JAN 30 2020+1:16 PM EST | UPDATED FRI, JAN 31 2020+4:59 AM EST

Kif Leswing

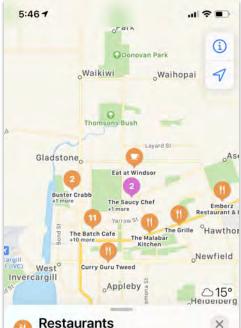
KEY

POINTS

 Apple announced on Thursday that it had completed deployment of its new and improved maps software in the United States.

- Users of the Maps app on iPhones now see more detailed roads, buildings, parks and other landmarks when looking at maps in the United States.
- Apple said it invested "billions of dollars in Apple Maps" and said last year that its mapping cars had driven over 4 million miles.

Apple have made huge investments in improving their Maps in 2020



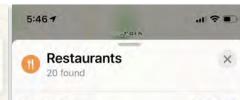


Buster Crabb

Gastropub - Avenal - \$\$\$\$ Open Now - 10:30 AM - 3:00 AM ★4.5 (564) on TripAdvisor

The Batch Cafe

Search Here



Buster Crabb Gastropub + Avenal + \$\$\$\$ Open Now + 10:30 AM − 3:00 AM ★4.5 (564) on TripAdvisor

The Batch Cafe Breakfast & Brunch · Invercargill · \$\$\$\$

Closed Now - 8:00 AM - 4:00 PM **★4.5** (843) on TripAdvisor

Industry Café · Avenal

2

Closed Today



Mas

9,

*4.5 (81) on TripAdvisor

The Auction House Café · Invercargill - \$\$\$\$ Open Now · 8:00 AM – 11:00 PM

★4.0 (116) on TripAdvisor

Louies Cafe & Tapas Bar Restaurant - Invercargill - \$\$\$\$ Open Now - 5:00 PM - 1:00 AM

*** 4.5** (296) on TripAdvisor

Search Here

Business Listings

Whilst not used as often, you may have a business listing here which is worth paying attention to.

Information comes from Apple Maps or Tripadvisor (in NZ)



🗯 Maps Connect

COVID-19

Healthcare providers, labs, and other businesses that would like to provide information on COVID-19 testing or vaccination locations can now do so through Apple Business Register. Learn More >

Held

Apple Maps Connect

Add or update your business information in Apple Maps to help customers find you.



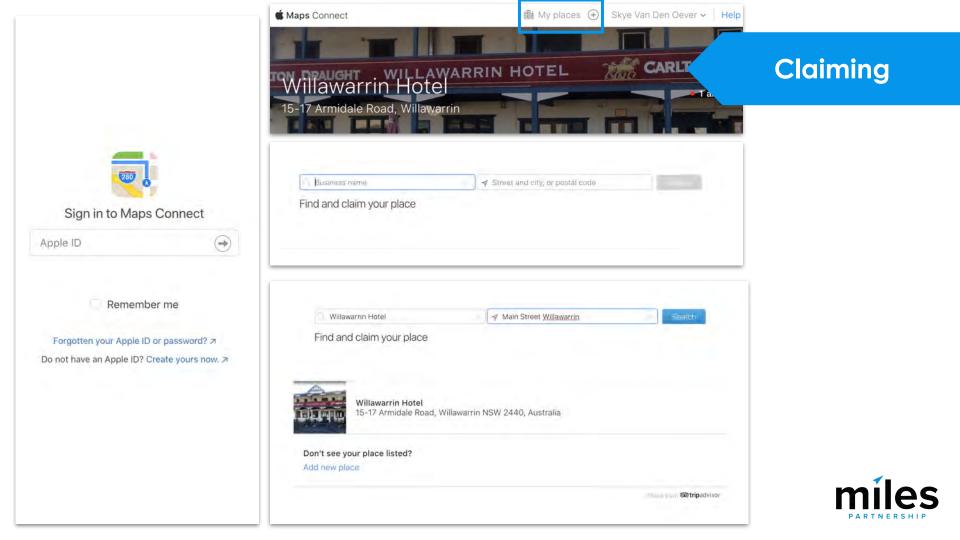
Don't have a free Apple ID? Create one

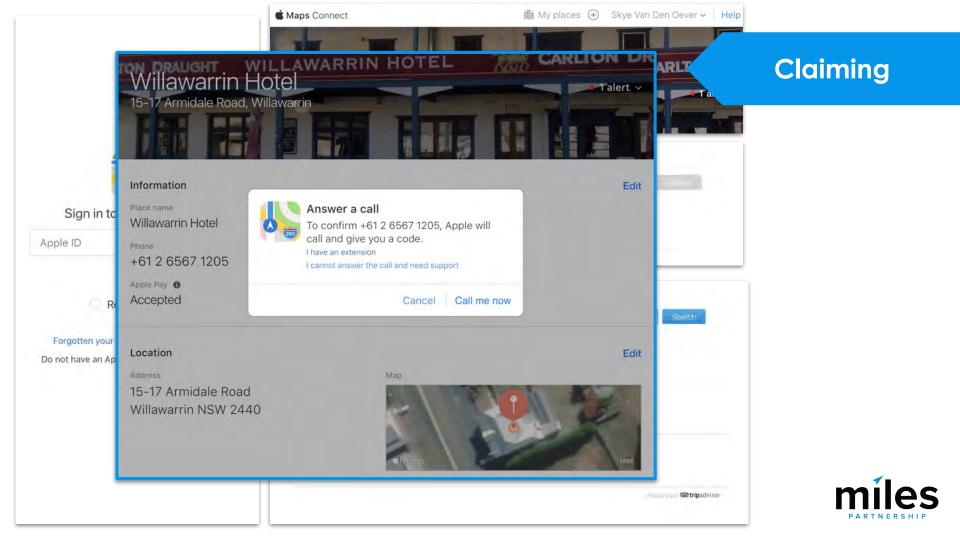
Head to Apple Maps Connect & sign in with an Apple ID

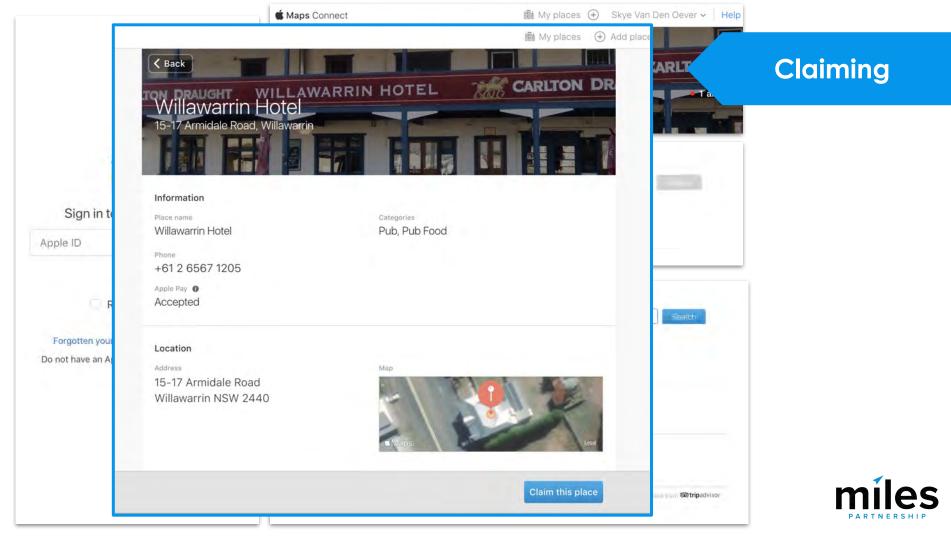
https://mapsconnect.apple.com/



Claiming









Information

Place name Willawarrin Hotel Categories Pub, Pub Food

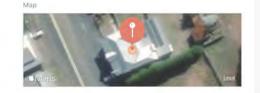
Phone +61 2 6567 1205

Apple Pay
Accepted

Location

Address

15-17 Armidale Road Willawarrin NSW 2440



Claim this place

Update Info Open hours 10:00 AM C - 10:00 PM C ... ✓ Sunday Open 24 hours 11:00 AM C - 12:00 AM C - + Monday Open 24 hours AM 0 - 12:00 AM 0 0 ⊕ ✓ Tuesday Open 24 hours 11:00 11:00 AM 3 - 12:00 AM 3 - + ✓ Wednesday Open 24 hours Open 24 hours 10:00 AM 3 - 12:00 AM 3 - (+) ✓ Thursday Add category ✓ Friday Open Bistro ✓ Saturday Open Primary category Bar Pub - 0 Bistro Alternative categories Cancel Restaurant Pub Food 0 GARLAGION Hur Hotel Bar Conit and your calegory 7 Support one Web links Web links will be used to validate the place a saleSt http://www.willawarrinhotel.com.au Next



Thank you!



Yes, A panda made this.





Links available here: https://milespartnership.co.nz/waitaki/

